

Submitter: Eduardo Ceballos

On Behalf Of:

Committee: House Committee On Economic Development, Small Business, and Trade

Measure, Appointment or Topic: HB2417

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Making Proteins Work®
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Representative Daniel Nguyen
House Committee On Economic Development, Small Business, and Trade
900 Court St. NE
Salem, OR 97301

March 24, 2025

Dear Representative Daniel Nguyen and Members of the Committee,
My name is Eduardo Ceballos, CEO of xBiologix, and after 2 ½ years of incredibly intense work, my team and I are on the brink of reshaping how cancer is treated. By reshaping how cancer is treated I mean, our products enable choosing the best possible cancer treatments based on findings taken directly from the patient's own tumor— literally connecting patients' tumors to their cures, for each patient, one patient at a time. In short, we lose the weary uncertain conversations about treatment options, and go straight to evidence based choices based on which of the available/approved drugs will work given the condition the patient's resectioned tumor presents.

I am writing to support House Bill 2417, funding OTRADI & OBI, organizations which continue playing pivotal roles both in fostering our business and as importantly, the only instantiation of the collaborative, biotech focused business environment we need here in Oregon. As a business, xBiologix cannot progress, we cannot thrive in the biotechnology sector without stimulus promoting regional trade sector good development in this industry, and without the literal infrastructure/facilities to create our goods and services. These supports directly translate to job creation and, due to the nature of our business, prosperity in health and the economy, broadly. My goal, our mutual goal I believe, is to maximize and anchor my company's impact in Oregon. Please believe me when I say, I want to build a business with real staying

power, but I can't operate in a vacuum because I need the air we get from OBI, and I can't grow in a desert because I need the hot-house plants surrounds OTRADI provides. OTRADI & OBI fostered our genesis as a company, and continue resourcing for hiring and facilities for the expansion we expect in 2025/26, hosts our forays to trade shows, broach contacts across both private and public institutions—all of which are essential to staying in Oregon and making a difference across the board. We're talking about a nearly 4x expansion of our employees, from 8 to 30 this next year, which pales in comparison with the follow-up workforce big-bang we should naturally/organically expect, in Oregon. So, this bill helps me help us.

I urge you to support House Bill 2417 and of course. if you have any questions, feel free to contact me.

Sincerely,
Eduardo Ceballos
CEO
xBiologix, Inc