

Dear Members of the Oregon House of Representatives,

I am writing to express strong opposition to Oregon House Bill 3076, which proposes a study on the establishment of a state gun dealer licensing program. As a certified firearms and defensive tactics instructor, owner of the Defensive Arts Center, LLC, and representative of the Professional Security Association of Oregon (PSAO), I have serious concerns about the potential implications of such a program on Federal Firearms License (FFL) dealers and the broader firearms community.

**Key Concerns:**

- **Financial Strain on FFL Dealers:** Implementing a state-level gun dealer licensing program could introduce additional fees and regulatory requirements. Given the already narrow profit margins in firearm sales, these extra costs may render many small businesses financially unviable.
- **Operational Challenges:** Additional state regulations could necessitate investments in new compliance systems, employee training, and administrative processes. For small-scale dealers, these requirements could be particularly burdensome, leading to potential closures and reduced access for law-abiding citizens.
- **Redundancy with Federal Regulations:** FFL dealers are currently subject to stringent federal oversight by the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF). Introducing a state licensing system may result in overlapping regulations, causing confusion and inefficiencies without significantly enhancing public safety.
- **Impact on Consumers:** Increased operational costs for dealers are likely to be passed on to consumers, making firearms and related services less affordable. This could discourage responsible ownership and training, counteracting efforts to promote firearm safety and proficiency.
- **Potential Reduction in Training Resources:** If FFL dealers are forced to close due to increased regulatory burdens, there would be fewer venues for firearm safety training and education. This reduction could negatively affect the preparedness and responsibility of firearm owners in Oregon.

In light of these concerns, I urge you to reconsider the advancement of HB3076. It is crucial to balance public safety objectives with the economic realities and rights of small business owners and responsible firearm owners. I recommend engaging with stakeholders, including FFL dealers and firearm safety instructors, to develop policies that address safety without imposing undue hardships on the community.

Thank you for considering this perspective.

Sincerely,

Greg Fishback  
Owner, Defensive Arts Center, LLC  
Email: [greg@defensivearts.org](mailto:greg@defensivearts.org)