

House Committee on Climate, Energy and the Environment  
Oregon State Capitol  
900 Court St. NE  
Salem Oregon 97301

March 18, 2025

**Dear Chair Lively, Vice-Chairs Gamba and Levy, and Members of the Committee,**

My name is Eric Hansen, and I am the Owner and CEO of True South Solar, a locally owned solar and storage company serving Jackson and Josephine counties. Since founding True South Solar in 2010, we have grown to a team of 30 employees, with two new hires joining us this week. We specialize in residential and commercial solar and storage installations throughout Southern Oregon.

I am writing in strong support of HB 3747, which would create a **refundable solar and storage tax credit**. This measure is critical because it makes solar energy accessible to homeowners of all income levels. Financial incentives are a key factor in helping our customers afford solar, yet they face constant uncertainty due to limited state rebate funds, market fluctuations, and federal incentive uncertainty.

A solar tax credit would also provide much-needed stability for local solar companies like **True South Solar**. When state rebate funds ran out last year, many of our customers were forced to abandon their solar projects, disrupting our business and making workforce planning challenging. This unpredictability threatens the backbone of our company—our employees. A consistent and refundable tax credit would offer greater certainty to homeowners and, ensuring more Oregonians can transition to clean energy while supporting local jobs.

**I urge you to support HB 3747** to provide the financial certainty needed for homeowners to invest in solar and for small businesses like ours to sustain and grow our workforce. This bill would also offer an alternative to families struggling with rising utility costs, giving them access to affordable, resilient, and renewable energy solutions.

**Thank you for your time and consideration.**

Sincerely,

**Eric Hansen**

Owner & CEO, True South Solar