

Objectives

- 1. Introduction
- 2. Claims experience There's some good news
- 3. Coverage movement Are entities acquiring more?
- 4. Changes to coverage tiers and limits
- 5. Define minimal cyber hygiene to qualify for coverage
- 6. How can you help?



About CIS

- Founded in 1981 by LOC and AOC
- Member-owned and governed
- Trusted provider of insurance coverage for Oregon's cities and counties
- 98% of cities
- 81% of counties
- Meet unique Risk Management needs for Oregon's public entities



Introduction

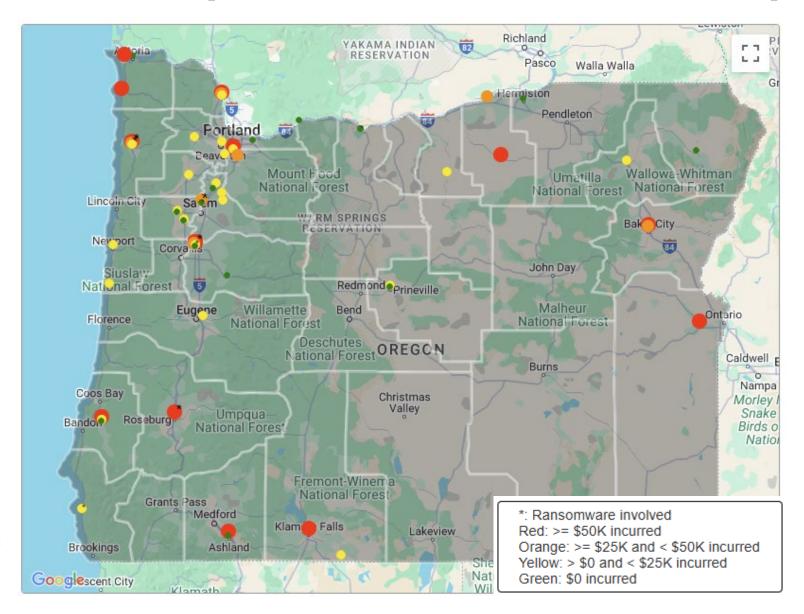
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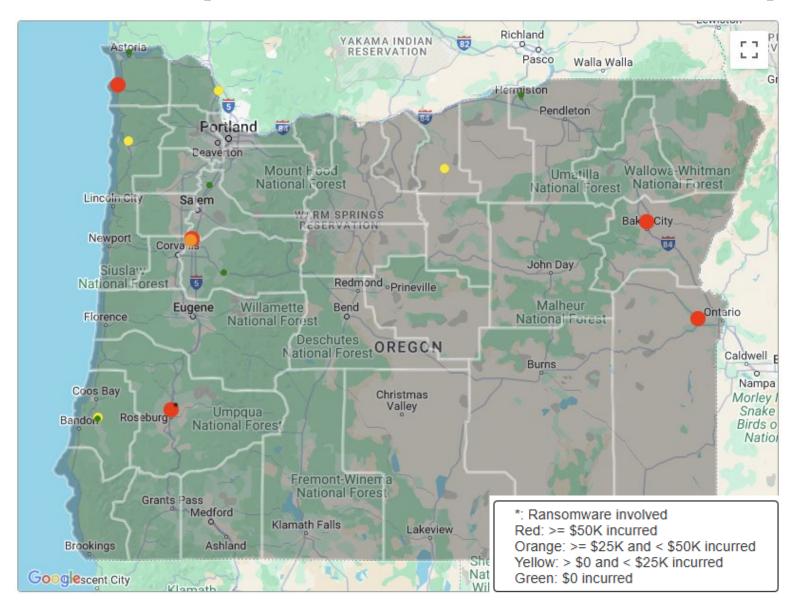
5 Year Cyber-Related Claims Map



City & County Claims since 7/1/2019



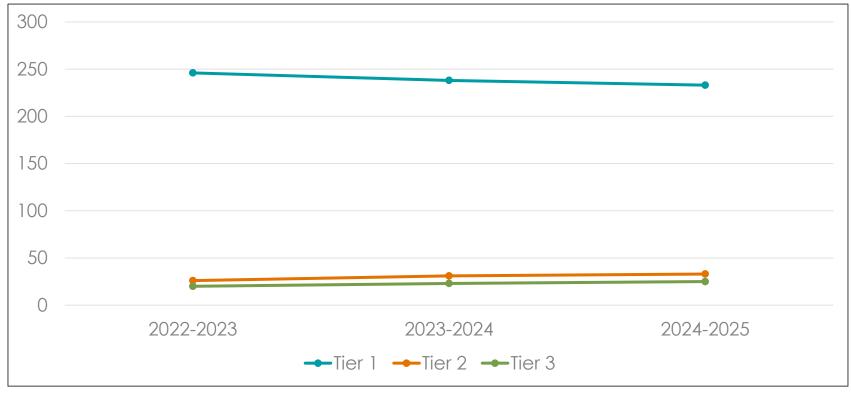
2 Year Cyber-Related Claims Map



City & County Claims since 5/1/2023



Cyber Coverage by Coverage Year



Coverage Year	2022-2023	2023-2024	2024-2025	2 Year Change
Tier 1	246	238	233	-13
Tier 2	26	31	33	+7
Tier 3	20	23	25	+5



Cyber Coverage for Oregon Cities & Counties

Oregon

4,263,385

Population of entire state of Oregon

Cities/Counties in CIS Trust

2,182,501 (51%)

Population of Counties in CIS Trust (all Cities in these Counties are in CIS Trust)

+ Population of Cities in CIS Trust in Counties not in CIS Trust

Has Cyber Coverage

1,543,223 (36%)

Population of Counties in CIS Trust with Cyber (all Cities in these Counties also have Cyber)

- Population of Cities in CIS Trust w/o Cyber in Counties in CIS Trust with Cyber
- + Population of Cities in CIS Trust with Cyber in Counties in CIS Trust without Cyber
- + Population of Cities in CIS Trust with Cyber in Counties not in CIS Trust

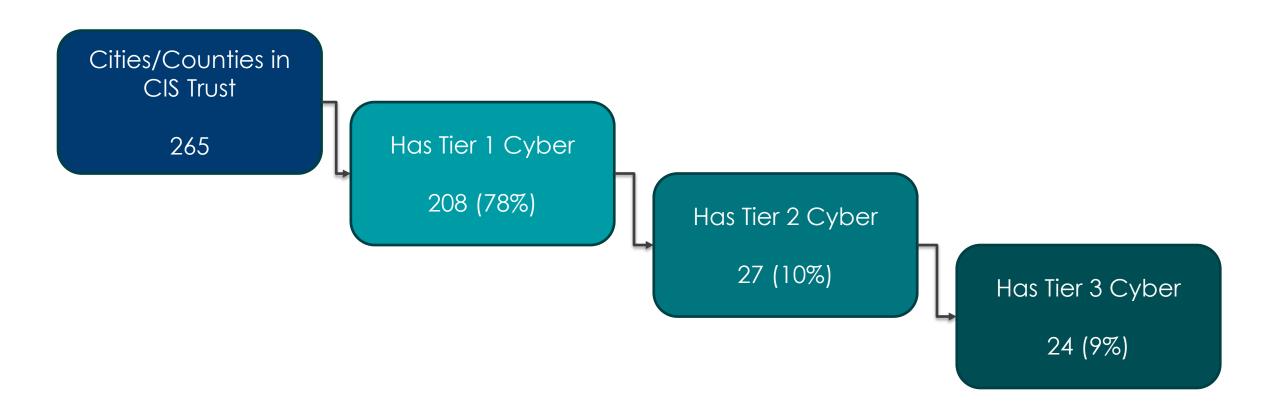
Value displayed is population

Percentage is of Oregon population

CIS

Population Source: PSU Population Research Center, 2024 Certified Population Estimates (7/1/2024)

Cyber Coverage for Cities & Counties in CIS Trust



Value displayed is count of Cities and Counties

Percentage is of Cities/Counties in CIS Trust count

Coverages for FY 2024-2025



How Can Public Entities Protect Against Cyber Risk?





Defining the Coverage Terms

- Business Interruption
- Cyber Extortion Loss (Ransomware)
- Data Recovery Costs
- Reputational Loss
- Data & Network Liability
- Regulatory Defense & Penalties

- Fraudulent Instruction
- Funds Transfer Fraud
- Telephone Fraud
- Breach Response



Current Coverage Tier Limits

CIS AGGREGATE:	\$5,000,000	\$5,000,000	\$5,000,000	\$5,000,000
TIER 1	\$50,000	\$50,000	\$50,000	\$50,000
TIER 2	\$200,000	\$200,000	\$200,000	\$200,000
TIER 3	\$250,000	\$500,000	\$750,000	\$1,000,000
TOTAL	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Cyber Extortion Loss (Ransomware)	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Data Recovery Costs	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Reputational Loss	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Data & Network Liability	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Regulatory Defense & Penalties	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Fraudulent Instruction	\$250,000	\$250,000	\$250,000	\$250,000
Funds Transfer Fraud	\$250,000	\$250,000	\$250,000	\$250,000
Telephone Fraud	\$250,000	\$250,000	\$250,000	\$250,000
Breach Response	\$500,000	\$750,000	\$1,000,000	\$1,250,000
Deductible	\$5,000	\$5,000	\$5,000	\$5,000



Cyber Coverage Requirements Tier 2 & Tier 3

- CIS Property Coverage
- Complete Application
- Cybersecurity Policy
- One immutable off-site backup
- Semi-annual Cybersecurity Training
- Minimum 250K CIS Excess Crime Coverage



What's changing for next year?



Cyber Coverage Requirements Tier 2

- CIS Property Coverage
- Complete Application
- Cybersecurity Policy
- MFA for remote access (Email, VPN, RDP, etc..)
- One immutable off-site backup
- Semi-annual Cybersecurity Training
- Minimum 250K CIS Excess Crime Coverage



25-26 Cyber Coverage Tiers

Tier 1

- Limit increased to 100K
- Static Rate
- No application

• Tier 2

- Limit increased to 2.1 M
- Static Rate
- MFA required



What CIS is doing to help?



What CIS is Doing to Help?

- Sample cybersecurity policy and consultation
- Free semi-annual cybersecurity training through Learn.cisoregon.org
- 70K in grants



How can you help?

- More investment is needed
 - Cyber markets have softened
 - Coverage is attainable for most cities and counties
 - More investment is needed in cyber controls
 - Qualifying for higher limits remains a barrier



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