

Submitter: im cowan

On Behalf Of:

Committee: Senate Committee On Finance and Revenue

Measure: SB1018

I oppose SB 1018 for the following reasons.

My employment background was a Senior Vice President and Regional Manager for First Interstate Bank of Oregon. My region included the mid-valley, central and eastern Oregon. This included 52 branches and 700 employees. The region would average \$800,000,000 in loans.

Based upon our loan criteria, Adjusted Gross Income would need to be evaluated in order to qualify for a loan.

Adjusted Gross income does not indicate an ability to pay for basic expenses and make payments on other obligations. Without this individual evaluation, you do not have an understanding of the impact of legislation on the quality of life on those with a fixed income.

These are a few areas that would need to be included in the evaluation or approval.

1. Source or sources of income and reliability. What actions could reduce income.

What actions could change the borrowers net worth.

2. Financial responsibilities.

a) Other debt obligations and personal guarantees.

b) Need to provide financial support to other family members.

c) Medical expenses and changes in health.

d) Permanent lifestyle changes caused by aging and/or health that require financial support. These expenses may continue or increase in the future.

e) Increases in basic living expenses.

These are just a few areas to examine. Banks need to be careful not to provide financing that has a negative impact on the borrower.

The legislature needs to be careful not to place demands that will have change the quality of life of the taxpayer or citizen.

Respectfully, Tim Cowan