



Emerald Vapors Holdings, Inc.
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Colin Rau
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House Committee On Behavioral Health and Health Care
Oregon State House of Representatives

Dear Chair Nosse and members of the Committee:

My name is Colin Rau and I'm the owner of Emerald Vapors in Eugene Oregon. We manufacture e-liquid products and operate age restricted retail stores in Eugene and Springfield. My company employs 25 people in manufacturing, retail and wholesale distribution. We've been in business since 2012. I represent not only Emerald Vapors and its employees, but also thousands of adult Oregonians who have made the decision to switch from traditional cigarettes to vaping. A sales report I ran before coming here today showed that 85% of my adult customers still use flavored products.

HB 3090 has a myriad of predictable outcomes.

It will create a strong vapor product black market where age verification is impossible.

Oregon will stop receiving an estimated 122-200 million in tax revenue.

Oregon business like mine will be forced to close.

Adults will lose the most effective tool they have found to stay off cigarettes.

HB 3090 will fail in its current form.

I urge the committee to pursue more reasonable measures such as limiting sales of flavored vapor products to age restricted stores or more strict ID requirements. Lets address the youth vaping issue responsibly and rationally.

Note: Attached are copies of labels Emerald Vapors has been using for almost two years now.

Colin Rau

BAN
premium
e-liquid



MUST BE OF LEGAL SMOKING AGE TO PURCHASE TO PURCHASE. KEEP OUT OF REACH OF CHILDREN AND PETS.
Sale only allowed in the United States. Manufactured by Emerald Vapors Holdings, Inc. located in Eugene, Oregon. **INGREDIENTS:** Tobacco Free Nicotine, Propylene Glycol, Vegetable Glycerine, Flavorings. May contain traces of nuts. In case of accidental ingestion, contact Poison Control 1-800-222-1222

EMERALDVAPORS.COM
0323 2286

6MG | 100ML

This product is made with Tobacco Free Nicotine.

WARNING: This product contains Tobacco Free Nicotine. Nicotine is an addictive chemical.

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PBR
premium
e-liquid

6MG | 30ML Kick Ashes.

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SBN SALTS
premium
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CNL EXCLUSIVE
premium
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