



ADVANCED TRIBAL, LLC
General Contractors

6996 Sunnyside Rd SE
Salem, OR 97306
503-990-2722

March 21, 2023

Senator Aaron Woods and Representative David Gomberg,
Joint Committee on Ways and Means Subcommittee on Transportation and Economic Development
Oregon State Legislature

Dear Co-Chair Woods, Co-Chair Gomberg, and members of the committee,

My name is Leon Araiza, president and owner of Advanced Tribal, LLC. Advanced Tribal is a wholly owned Native American (Indigenous) General Contractor performing in both vertical (structural) and Horizontal (Civil) markets. AT (Advanced Tribal) currently provide opportunities to Nine of our Native American (Indigenous) community members from office-interns, Trade Apprenticeships to Journey Level and supervisory career positions. We presently hold eight multi-year contracts with many local state and federal agencies as well as some of the largest well established General Contractors in the Construction Industry.

Through Oregon Native American Chamber's Technical Assistance Program, I was able organize and grow my companies' platforms ability to help and support the growth of our Native people, families and community.

Oregon Native American Chamber's Technical Assistance Programs collaboration with community partners helped advance my understanding of Accounting/ Bookkeeping and helping me understand how to interpret financial statements. ONAC's Tech Assist. Program also helped further our teams estimating and Project Management using state of the art software which were essential support to grow my business. They also helped create a digital marketing plan, update our website, and recruit important hires, expanding the scope and reach of my business.

My Native American heritage has taught me the importance of giving back to my community, through engaging youth and teaching the next generation of workers in my trade. ONAC and Business Oregon, too, have been giving back to the community, by supporting the growth and development of small, Native owned businesses like mine. I am grateful for the Technical Assistance program, and I recommend continuing its funding.

Sincerely,

Leon Araiza
Advanced Tribal, LLC.
Principal Office: Salem Oregon 97306
Phone: [503.990.2722](tel:503.990.2722)
Email: Leon@Advancedtribal.com
Multidisciplinary Design-Build CM/GC
Wholly-Owned Native American Business
OR CCB#207088
WA#ADVANTL821QZ
OR/WA Certified MBE_DBE_ESB_ACDBE



OR CCB# 207088 DBE/MBE/ESB#9948
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