

Submitter: Don Emerson
On Behalf Of: 1500 small business customers
Committee: Senate Committee On Energy and Environment
Measure: SB803

Hello to all interested parties,

We sell and service local delivery trucks in the Portland, Eugene and Bend areas. We started our company here in Portland in 1985. Our focus is and has been on companies that are NOT in trucking but simply need delivery trucks to supply their customers or their services.

With all of the current challenges our customers are facing, supply chain, inflation, and labor shortages all this does at this time is make it harder to do business in our state.

Given what appears to be a pending recession the last thing this state needs is to make it more difficult.

As a great barometer of the economy (we deal with almost every type of local business) I will share we are seeing all of the classic signs of a recession heading our way, our rentals are back in our yards, customers are canceling orders we have for new units and receivables or starting to grow.

Given the move that the federal government has made to raise interest rates the last thing we as a state need it to make doing business in Oregon harder.

I respectfully request that we table this move until we see a brighter picture for our many Oregon businesses customers.

Thank you

Don Emerson

President

FMI Truck Sales and Service

Portland

Clackamas

Eugene

Bend