

February 27.2023

Oregon State Legislature

RE: SB 862

Senator's

I encourage you to pass this bill to help our industry streamline the process of recovering our storage space from users for nonpayment.

All our auctions for nonpayment are now held online and we do not have 30-40 colorful individuals on site bidding on spaces. The change to electronic disposal of goods is vastly different than what most people think of when they hear about storage auctions.

While this process has been glamorized by Hollywood, it is far from what is depicted on TV. It is a cumbersome and unpleasant part of our business that detracts from the true nuts and bolts of operating our facilities. Seldom do the folks that are involved store or find rare coins or collectables in our spaces. The spaces do hold discarded/unused parts of life that our tenants want to retain for various reasons. The values of these items are inherently not high.

We go through extensive communications with delinquent tenants before we move to liquidation. Getting some (reduced) payment is always better than the small amounts that we recoup from the auction process. Auctioning off someone's belongings is never a fun or profitable event.

Electronic notification would help us be more efficient and allow us to gain access to our space (product) quicker than publication and notice in Newspapers of Record. Ultimately, our goal is to keep our spaces (product) full of paying customers and the 72+ days that we are required to regain the space is costly and time consuming.

Thank you for your consideration.

Jeff Jensen Owner

North Plains RV and Self Storage

29785 NW West Union Road

North Plains, OR 97133