



February 7, 2023

House Committee on Business and Labor
900 Court St, NE
Salem, OR 97301

Dear Chair Holvey, Vice-Chairs Elmer and Sosa, and committee members,

The Technology Association of Oregon is the force behind the regional tech industry—supporting entrepreneurs, connecting peers and decision makers, and helping establish the Northwest as a global hub for innovation. We work with over 500 tech and tech-enabled companies throughout Oregon, ranging in size from one-person startups to some of the largest tech companies in the world.

On behalf of its third-party delivery platform members, TAO opposes HB 2536, which would impose price controls on third-party food platforms. TAO's members firmly believe that **these price controls are unnecessary** since small- and medium-sized restaurants in Oregon already have the option to offer delivery with these platforms for just 15% per order. It is only for those restaurants that choose services such as advertising or expanded delivery range that pay a higher commission.

We do not believe the state should force price controls on local governments. Passing HB 2536 would create the first permanent price control passed at the state level in the entire country and would set a dangerous precedent for other industries. The state would be interfering with a contract voluntarily entered between two private businesses. What would this mean for the future of other private industries? It is unfair to favor one industry over the other and the legislature should consider better ways to help restaurants.

In light of these concerns, we encourage the committee to oppose HB 2536.

Sincerely yours,

A handwritten signature in black ink that reads "Skip Newberry".

Skip Newberry
President & CEO, Technology Association of Oregon