Responsible Gaming Program Overview

Responsible Gaming

Commitment

Current Key Initiatives

Accountability & Impacts



Devote energy, funding, and resources to have the most positive impact on the promotion of safer gaming practices and awareness of resources. The Responsible Gaming Program is Guided by the Oregon Lottery RG Code of Practice and commits Lottery to:

Provide information and tools that help customers **to make informed choices about playing Lottery games** and enable them to enjoy games responsibly

Ensure that players and concerned others know how to access available resources for gambling issues, and that free, professional help is available for those seeking treatment resources.

Engage in ongoing review and improvement. Measure & report performance. Develop new practices in response to emerging research, evolutions in technology, emerging market trends, and new game introductions. Promote a shared sense of responsibility with our retail partners, engage with the Responsible Gaming community. Ensure cultural relevancy and diversity are considered in the implementation of the code, demonstrate a commitment to the communities in which we operate.

Responsible Gaming Program: What We Focus On



Guided by the <u>Code of Practice</u> we focus on:

- 1. Investment in Research
- 2. Employee Engagement
- 3. Stakeholder Engagement
- 4. Retailer Engagement
- 5. Retail Gaming
- 6. Online Gaming
- 7. Player Education
- 8. Treatment & Referrals
- 9. Advertising and Promotion

Current Key Initiatives: Research



OF OREGONIANS ARE AWARE PROBLEM GAMBLING TREATMENT IS AVAILABLE IN OREGON

OF OREGONIANS ARE GLAD THAT LOTTERY DOLLARS FUND FREE PROBLEM GAMBLING TREATMENT IN OREGON



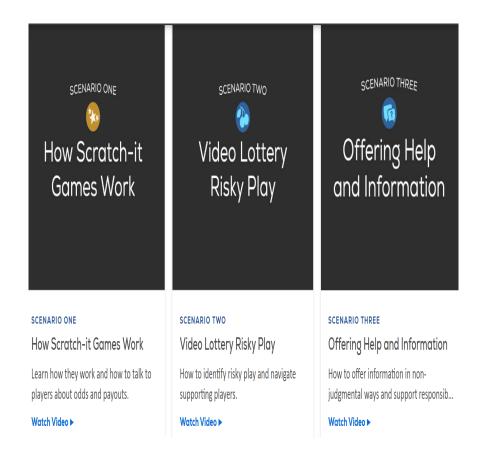
IN THE LOTTERY PROVIDING TOOLS AND INFO TO MAKE GOOD GAMBLING DECISIONS

37%

- The October 2022 Brand Promise Study indicates that Oregonians' knowledge of problem gambling program features remains stable. Oregonians' interest in accessing responsible gaming tools and information to make healthy gambling decisions is up from the previous year.
- Founding and recurring investments in the Oregon Council on Problem Gambling (OCPG) Research Center.

Link to OCPG Research Center

Current Key Initiatives: Engagement



- **Employee Engagement**: Conducted 18 interactive webinars for player and retailer facing staff to offer self-care techniques and scenario-based training we believe taking care of our staff is required to successfully take care of players.
- **Retailer Engagement**: In addition to annual RG required training for retail staff who sell Lottery games, offered optional advanced training for specific retail types and situations
- **Stakeholder Engagement**: Elected to Board of Directors for Responsible Gambling Council of Canada broaden industry insights and connections.

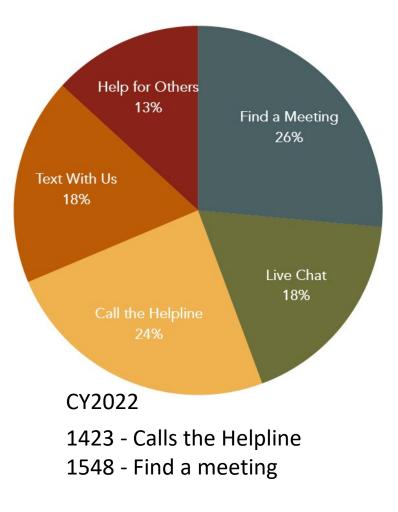


Current Key Initiatives: Treatment Referral Advertising & Promotion



The Oregon Lottery plays a vital role in the treatment referral ecosystem. Our partners at the Oregon Health Authority administer the funds and manage the service system, and it is Lottery's role to ensure that players and those affected by problem gambling know about available resources and how to access them

Link to Oregon Problem Gambling Resources webpage





Current Key Initiatives: Treatment Referral Advertising & Promotion

- The Oregon Lottery has an "always on" digitally focused marketing strategy for promoting Problem Gambling (treatment referral) resources
- Diversity and cultural relevancy are always considered, and 10% of the budget is dedicated to multicultural advertising
- We typically spend similar budget amounts advertising both treatment resources and our games



7



Current Key Initiatives: Digital Channel

Currently, Lottery offers sports betting in the digital channel Utilizing the DraftKings platform, customers are offered RG features and tools including:

- Self-assessment
- Voluntary pre-commitment (limit setting)
- Account history, including cumulative spend
- Time out and/or self-exclusion options
- Proactive RG messaging



Link to DraftKings Responsible Gaming Webpage



Accountability & Impacts

- Lottery achieves and maintain relevant, independent industry accreditations and certifications for our responsible gaming program.
 - World Lottery Association (WLA) Level Four- This certification is the highest level of responsible gaming certification recognized internationally.
 - National Council on Problem Gambling (NCPG)/North America State and Provincial Lotteries (NASPL) – Oregon was the in the first cohort to receive the highest-level designation "Sustaining" in the program
- Lottery publishes an annual impacts report using a combination of internal monitoring and independent assessments. We report on annual measures and key accomplishments for the year.

120+ Million m Gambling Funding since 1999

\$740,000

ditional Player Education Marketing Outreach spend

21

mes the average Oregonian views RGI messaging

> 2100 Calls to the helpline

400 +

gon Lottery Staff Trained Annually

72,565,000 Digital Media Impressions



Thank You



For additional information click the following:

Annual Impacts Report Oregon Problem Gambling Website Code of Practice