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Cyber Market Update Q2 2023 Source: Willis Towers Watson (WTW)

- Carrier appetite for public entity/higher education continues to be tight, with only a dozen or so primary markets willing to write business
- The sector remains a disfavored class, with underwriters requiring clients to meet stringent controls
- Carriers are adjusting coverage for ransomware by applying sub-limits, co-insurance and broader exclusions
- Few carriers willing to provide more than \$5M in limits





Underwriting Process – Public Entity Source: WTW

- Insurers are requiring significantly more information and higher security standards given concerns about smaller cybersecurity budgets, aging IT infrastructure, attractiveness as a target (high volumes of PII data) and ransomware targeting.
- Insurers are vulnerability scanning policyholders, requiring remediation of weaknesses prior to quoting
- If you have an existing insurance policy the renewal process is longer





Insurance Carrier Underwriting Source: WTW

- Remote Desktop Protocol (RDP)
 - Dominant attack vector for ransomware
 - VPN
 - Use of a firewall to restrict access
- Multifactor Authentication (MFA)
- Policy/Procedures for Backing up systems
 - Reduces the severity of Ransomware losses
 - Encryption
 - Physically storing in another location
- Minimize the number of Local Admin Accounts
- Regular cybersecurity awareness & phishing training





WTW Proprietary Cyber Claims Data Public & State Entity Cyber Notifications by Service

Public & state entity cyber notifications by service

Note: State reference is any state not just Oregon.

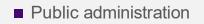
13%

14%

6%

14%

 Most notifications for Public Entities are from the public administration sector



- Education
- Insurance & banking / FI
- Transportation
- Healthcare
- Other



50%



Public Entity Claims Data Source: WTW Data

data breach

Public Entity Claims Data

- Malicious data breach
- Accidental data breach
- Social engineering
- Business disruption/system failure
- Rogue employee

- Hacking damage
- Denial of service attacks
- Physical theft of data





State of Oregon

- Currently state agencies absorb the costs of any cyber related event except for:
 - 3rd party torts when the state agency is negligent
- Oregon Lottery is the only quasipublic agency with a cyber liability policy





Oregon Lottery – Cyber Policy

- Initially purchased in 2019
- Annually renews with the most recent policy effective March 2023
- Premium has increased significantly over time
- Deductible has also increase over time
- Coverage sub-limits have been added





THANK YOU!

