Responsible Gaming Program Overview



Devote energy, funding, and resources to have the most positive impact on the promotion of safer gaming practices and awareness of resources. The Responsible Gaming Program is Guided by the Oregon Lottery RG Code of Practice and commits Lottery to:

Provide information and tools that help customers **to make informed choices about playing Lottery games** and enable them to enjoy games responsibly Ensure that players and concerned others know **how to access available resources for gambling issues**, and that free, professional help is available for those seeking treatment resources.

Engage in ongoing review and improvement. Measure & report performance. Develop new practices in response to emerging research, evolutions in technology, emerging market trends, and new game introductions. Promote a shared sense of responsibility with our retail partners, engage with the Responsible Gaming community. Ensure cultural relevancy and diversity are considered in the implementation of the code, demonstrate a commitment to the communities in which we operate.

Responsible Gaming Program: What We Focus On



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Guided by the <u>Code of Practice</u> we focus on:

- 1. Investment in Research
- 2. Employee Engagement
- 3. Stakeholder Engagement
- 4. Retailer Engagement
- 5. Retail Gaming
- 6. Online Gaming
- 7. Player Education
- 8. Treatment & Referrals
- 9. Advertising and Promotion

Investment in Research

××∕×	Awareness of Problem Gambling Resources
88%	Lottery Players who are aware Problem Gambling treatment services are available
78%	Of Oregonians know Problem Gambling is available in Oregon
75%	Of Oregonians are glad the Lottery funds free prevention and treatment services

Research informs all areas of the Responsible Gaming (RG) program.

Our investments include:

- Consult with public health, and other subject matter experts to review and analyze evidence-based best practices
- Participate in problem/responsible gaming industry events and conferences.
- Work cross-jurisdictionally to assess current RG programs
- Work with gaming technology, system, platform and equipment providers to review and analyze available and emerging technologies/equipment
- Invest in research studies designed to gather data to inform RG programs
- Founding and recurring investments in the Oregon Council on Problem Gambling (OCPG) Research Center.

Link to OCPG Research Center

Employee Engagement

Lottery engages both formally and informally with employees consistently. From onboarding to yearly required RG training.

Other activity:

- Educate employees about the importance of responsible gaming as part of the Oregon Lottery brand promise
- Provide all staff with training designed to ensure knowledge and confidence in directing people to information and resources
- Provide player and retailer facing staff with enhanced training built specifically for situations they encounter in their daily work
- Equip player and retailer facing staff with self- care techniques, we believe taking care of our staff is required to successfully take care of players
- Create opportunities for staff to engage with key stakeholders to better understand RG issues and impacts to their work







Stakeholder Engagement

The Lottery believes that engaging with the broadest possible group of stakeholders is critical to implementing our Responsible Gaming Program.

Lottery staff hold board memberships and serve on several committees in the field of responsible & problem gambling.

Activities include:

- Engaging with Oregon Health Authority, Oregon Legislature, Oregon Lottery Commission, employees, players, problem gamblers, our beneficiaries, retailers, Responsible Gambling Council of Canada, community leaders, treatment and prevention community, recovery community, industry experts and vendors
- Creating opportunities for feedback from key representatives around Lottery's current and proposed game portfolio and approach to customer outreach
- Actively participate and collaborate with leading industry organizations on goals and strategies relative to responsible gaming & problem gambling initiatives

Retailer Engagement & The Retail Channel

Lottery recognizes and promotes a shared responsibility with our 4,000+ retailers for the promotion of RG and for providing an environment conducive to responsible play.

We also provide:

- Annual RG required training for retail staff who sell Lottery games
- Optional advanced training for specific retail types and situations
- Posters, pamphlets and access to materials on how game work
- Gaming equipment and games slips that provide responsible gaming and game information to players

scenario one E How Scratch-it Games Work	scenario two Video Lottery Risky Play	scenario Three Offering Help and Information
SCENARIO ONE	SCENARIO TWO	SCENARIO THREE
How Scratch-it Games Work	Video Lottery Risky Play	Offering Help and Information
Learn how they work and how to talk to players about odds and payouts.	How to identify risky play and navigate supporting players.	How to offer information in non- judgmental ways and support responsib
Watch Video 🕨	Watch Video ►	Watch Video ►

Link to Retailer Training Webpage

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Digital Channel

Lottery recognizes an increased responsibility to leverage technology to reach digital players with relevant and timely information about their play

Lottery engages with players to develop and deliver useful tools and programs

Currently, Lottery offers sports betting in the digital channel Utilizing the DraftKings platform, customers are offered RG features and tools including:

- Self-assessment
- Voluntary pre-commitment (limit setting)
- Account history, including cumulative spend
- Time out and/or self-exclusion options
- Proactive RG messaging



Link to DraftKings Responsible Gaming Webpage



Player Education: Advertising & Promotion

Lottery integrates responsible gaming messages into all marketing efforts, providing players with the information they need to make informed choices about their lottery play. This approach, we believe, helps to normalize responsible gaming behaviors.

For example:

- Scratch-it campaigns always addresses that products are for adults – Our holiday campaign had a prominent tag line: Great Gifts for Grownups
- Our website integrates responsible gaming information into our <u>How-to-Play content</u>
- Responsible gaming tools are available in our mobile app



GET THE APP!

Treatment Referral Advertising & Promotion



The Oregon Lottery plays a vital role in the treatment referral ecosystem. Our partners at the Oregon Health Authority administer the funds and manage the service system, and it is Lottery's role to ensure that players and those affected by problem gambling know about available resources and how to access them

Link to Oregon Problem Gambling Resources webpage





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Treatment Referral Advertising & Promotion

- The Oregon Lottery has an "always on" digitally focused marketing strategy for promoting Problem Gambling (treatment referral) resources
- Diversity and cultural relevancy are always considered, and 10% of the budget is dedicated to multicultural advertising
- We typically spend similar budget amounts advertising both treatment resources and our games





Responsible Gaming Program: Impacts



Lottery publishes an annual impacts report using a combination of internal monitoring and independent assessments. We report on annual measures and key accomplishments for the year. Annual measurements look at year-over-year trends when possible while our key accomplishments document non-repeatable activities

FY22 Responsible Gaming Impacts Report

FY21 Responsible Gaming Impacts Report



Responsible Gaming Program: Accountability

Lottery achieves and maintain relevant, independent industry accreditations and certifications for the responsible gaming and problem gambling resource awareness programs

- World Lottery Association (WLA) level Four- This certification is the highest level of responsible gaming certification recognized internationally. Oregon was one of the first eight lotteries in the United States to reach this level and in 2022 have been are certified for the 2nd time at this level
- National Council on Problem Gambling (NCPG)/North America State and Provincial Lotteries (NASPL) – The Oregon Lottery was part of the original NASPL/NCPG RG Certification pilot. Oregon was the first cohort to receive the highest-level designation "Sustaining" in the program



Thank You



For additional information click the following:

Annual Impacts Report Oregon Problem Gambling Website Code of Practice