

Who Is OMEP?

- The Oregon Manufacturing Extension Partnership (OMEP) is a nonprofit organization established in 1996 to provide services that help small and medium manufacturers improve competitiveness in the global market.
- Federally funded under the Department of Commerce, OMEP is part of a national network of Manufacturing Extension Partnerships in every state of the U.S. As part of the National Institute of Standards and Technology (NIST), MEP provides technical support to manufactures in business financials and strategy, manufacturing operations, and workforce solutions.
- 23 staff based around the state with offices in:
 - Central Oregon
 - Southern Oregon
 - Eugene
 - Salem
 - Albany
 - Portland



OMEP Service Offerings Summary

MANUFACTURING OPERATIONS

- Operational Excellence
- Manufacturing Engineering
- Technology Solutions

BUSINESS MANAGEMENT

- Financial Understanding
- Growth Services
- Strategic Planning and Deployment

WORKFORCE SOLUTIONS

- Organizational Structure & Alignment
- Leadership & Employee Development
- Structured On The Job Training



OMEP COVID Response

WORKPLACE PREPAREDNESS

Free on-line assessment & guidance program developed to assist companies with COVID safety protocols in compliance with CDC guidance.

REDUCED FEES FOR SERVICES

Discounted cash contribution requirements for companies that were adversely impacted by the pandemic.

INFORMATIONAL WEBINARS

Hosted bi-monthly webinars to provide information and support in various aspects of navigating disruptive times and best practice business operations.

Over 650 manufacturing leaders and staff have accessed these services

PROJECTS BY COUNTY

Partial list of OMEP projects:



FEBRUARY 2021

- BAKER**
Behlen
Cutter's Edge
Manufacturing
Blue Mountain
Orchard Wood
Tasty Bake
- BENTON**
eChemion
Mega Tech of Oregon
Nectar Creek
Nutsac Bags
Shelterworks
Softstar Shoes
Vivacity Fine Spirits
Microflow CVO
- CLACKAMAS**
Apex Biomedical
Bee Thinking
Benchmark Knife
Bob's Red Mill
Cascade Record
Pressing
Steelhead MFG
Cornell Pump
CRB Manufacturing
Crimson Trace
Dravon Medical
DWFRZ Automation
Exceed Enterprises, Inc.
General Sheet Metal
Great Northern
Kinetics Climax
Ladies First, Inc.
LightSpeed Aviation
Logic General
Marks Brothers
MEC Northwest
Miles Fiberglass
NW Packaging / Bliss
Nut Butter
Northwest Machine
Works
NW Polymers
NW Technologies
Oregon Iron Works
Oregon Wild Harvest
Package Containers, Inc.
Pioneer Pump
Ran-Tech Engineering
- and Aerospace
Wiridian Reclaimed Wood
- CLATSOP**
Ag Bag
International
Fort George Brewery
J&H Boatworks
Seely Mint Farm
- COLUMBIA**
Composites
Universal
Photo Solutions
Rightline
Equipment
Tailormade
Products
TWW Firearms
USIA
- COOS**
Hardin Optical
Tarheel Aluminum
- CROOK**
Consolidated Pine
Northwest
Laundry
- CURRY**
Freeman Marine
Linx Technologies
Northland Furniture
Kitigan Crossboats
Legand Cider
Lanza
M.C. Smith Sign & Graph-
ics co.
Medline Renewal
NW Wheel Repair
Oregon's Wild Harvest
Outback Mfg
Poltek Fabrication
Preston Thompson
Guitars
Ruff Wear
Stratos Aircraft
Deschutes Building Tech
Sutera
- DENT** Instruments
Drummer Boy Acc.
Earth Cruiser USA
Entre-Prises Climbing
Food For The Sole
Gear Fix
Giant Loop
ISCO Manufacturing
Jem Raw Organics
Kawak Aviation
Kialoa
Northland Furniture
Kitigan Crossboats
Legand Cider
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Deschutes Building Tech
Sutera
- DESCHUTES**
Advanced Machining
Bend Commercial Glass
Beko Technology Corp
Breedlove Guitars
Brian's Cabinets
Bride Masters
Cascade Alchemy
Contained Corners
Composite Approach
CushCore
Dana Signs
Deschutes
Ruff Wear
Stratos Aircraft
Deschutes Building Tech
Sutera
- DOUGLAS**
Adapt Oregon
Alcan Cable
Bayliner Marine
Bravado Outdoor
Products
Convey Keystone
Cornerstone Foundation
Systems
FCC Commercial Furni-
ture
Inspiration Mixes
North River Boats
North Star Fabrication
and Machine
Paramount Printing
Treethouse Tinker
Umqua Monument and
Sign
Wild River
- GRANT** Malheur Lumber
- HOOD RIVER**
Cardinal Glass Ind.
Champion Mfg
Diamond Fruit
Electronics Assemblers
Luhir Jensen & Sons
Naked Winery
Sivetz Coffee
The Fruit Company
The Renewal Workshop
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Airscape
Brammo
Motorsports
Bright Earth Foods
Butte Creek Mill
Carestream Health
Collins Mfg
Diode Laser Concepts
Hydro Hammock
Innovative Fab Works
Medford Fabrication
- JEFFERSON**
Earth2O
Keith Manufacturing
- JOSEPHINE**
Bentwood Furniture
BlueEarth Marine Group
Bob Drake Productions
Energy Outfitters
Fire Mountain Gems
Linx Technologies
Lex's Quality Doors
New Tribe
Noah's Bees
Noveske Rifleworks
Pacific Botanicals
- LAKE** Pacific Pine Products
- LANE**
Air Weigh
All True Designs
Bennett Stone & Tile
Blue Lotus Chai
Bulk Handling Systems
Coach Glass
CONFIDENTIAL Electric
Vehicle Manufacturer
Elegant Elephant Fine
Foods
Elk Horn Brewery
Euphoria Chocolate
Farwest Steel
G&B Chillers
Hummingbird Wholesale
LuvBar Butter
Metal Products Co.
Mill-Leg Equipment
Mid-Valley Glass
Ninkasi Brewing Co.
Curry & Company
Diana Foods
Divine Distillers
DK Fab
Fleet Sales West
Fresh n' Local
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Givaudan
IOKA Farms
Kichatna Apparel
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Great Life by
Lucinda
- LINCOLN**
Ampere Scientific
Chalet RV
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Entek Mfg
Garageskins
LSM Industrial Fab.
Manufacturing
Flakeboard
Linn Gear Co.
Ochoa's Queseria
Oregon Freeze Dry
Tec Laboratories
Pacific Cast Tech.
Tiny Smart House
Viper Northwest
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- MULTNOMAH**
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Amfor Electronics
Anprior Aerospace
Apex Industries
Bod Corporation
Brady Weber
Bridgetown Foods
Cannon Western Construc-
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Cascade Corporation
Celestica
Choi's Kimchi Co.
City of Roses
Disposal
Columbia Steel
Casting
Connor Manufacturing
services
CNOX Outdoors
Crary Shoes
Cultured Kindness
Dos Hermanos Bakery
Dye Candy
Elemental Technologies
Elephants Delicatessen
Essential Wholesale & Labs
- KCR Manufacturing**
King Cycle Group
Krown Lab
Lab 456
Leatherman Tool Group
Looptworks
Marsee Foods
Microchip Technology
McKenna Metal
McTavish Company
Metalcraft Fabrication
Migration Brewing
Mindful Proteins
Morel Ink
Moventas
Muluk
Myers Container
New System Laundry
CONFIDENTIAL Natural Beauty
Company
Nossa Familia Coffee
Olympia Provisions
Orchestrated Operations
OMSI
ON3P Skis
One Inch Round
Oregon Ferralloy Partners
Oregon Soap Company
Oregon Spice Co.
Origami Catering
Orox Leather
- Ota Tofu**
Owens Corning
Pacific North Press
Paul Brong Machine Works
PDX Empanadas
Portland Juice Co
Portland Leather Company
Portland Pet Food Company
Premier Press
Quality Cage Crafters
Queen Bee
R Hestmark Designs
Rawadocious Desserts
Revant Optics
Riverpoint Medical
Roddia Paint
Roy Manufacturing
Rose City Label
Ruby Jewel Ice Cream
Ruckus Composites
Sacred Waters Fish Company
Salt and Straw
Sapa Extrusions
Schmidt's Deodorant
Schooner Creek Boat Works
Scout Books
ShedRain
- Shiksha Dental Laboratory**
Simplex Aerospace
SIT Still
SpinWerk Toys
Small Parts MFG
Stack Metallurgical Services
Streimer Sheet Metal
Sturdy-Built
Subzero Scientific
Sugar Wheel Works
Summit Body & Equip.
Summit Wood Creations
Superior Tape & Label
Supreme Perlite Co.
Teeny Foods
Temp Control Mechanical
Thai and True
The Higher Taste
The Joinery
Toyo Tanso
Tranco Industries
Twofold
Woodblock Chocolate
Urban Gypsum
- Marqui Spa**
Medallion Cabinetry
Westview Products
Zena Forest Products
- TILLAMOOK**
Halco Industries
McBae & Sons
Stimson Lumber
- UMATILLA**
Alexander's Chocolate Clas-
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Pioneer Asphalt
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Integrated Biomass
Joseph Bronze
- WASCO**
Hemp Northwest
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Speedrack West
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POLK
MARION
LANE
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EROOK
MALHEUR
DOUGLAS
LAKE
HARNEY
CURRY
JOSEPHINE
JACKSON
KLAMATH

- ROQUE** Truck Body
Rogue Valley Doors
Stratotech LLC
Taylor Sausage
Watch Technologies
- WESTERN** Shelter
Systems
Wildtime Foods
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Young Mountain Tea
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Metalcraft Fabrication
Migration Brewing
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Morel Ink
Moventas
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Summit Wood Creations
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Measuring OMEP Success

- As an MEP center, OMEP is measured by the real-life results we bring to our clients. An independent third-party contractor, hired by NIST, surveys our clients six months after the end of an engagement to determine the impact on: new and retained jobs, increased and retained sales, cost savings and new business investments.



State Funding Supports Rural Manufacturers

- Direct client reported impacts by rural clients in NIST Survey over past two years:
 - 995 direct jobs created/retained
 - \$228M total impacts



2002-2020 Client Reported Impacts Thru NIST Survey

JOB'S CREATED & RETAINED	COST SAVINGS	NEW & RETAINED SALES	INVESTMENTS IN PLANTS / EQUIPMENT
14,000	\$211 Billion	\$1.9 Billion	\$395 Million

IMPLAN Results 2002-2020

Using the independent client NIST survey results, the Northwest Economic Research Center (NERC) calculates the full multiplier impact through an IMPLAN study each year. Results from 2002-2020:

EMPLOYMENT	DIRECT OUTPUT	TOTAL OUTPUT
23,889 Direct and Indirect	\$1.9 Billion	\$3.6 Billion

Projects Surveyed: 1,028

* Study Performed by NERC, Portland State University College of Urban and Public Affairs

State Dollars Leveraged – Used to Match NIST Award

Funding	OMEPA Biennial Revenue 19-21	% of Total
Client Service Revenue	\$3,280,098	28%
NIST Base	\$3,954,015	33%
State Funding	\$1,250,000	10%
Other NIST/Special Awards/ Care's/DOD	\$3,046,804	26%
Ec Dev/Partner Funds	\$354,524	3%
Total	\$11,885,441	100%

State Funding used to match NIST Base Funding statutorily required 1:1 match (currently, base award match has been temporarily waived by NIST due to COVID-19)