

Good afternoon chair and members of the committee, my name is michael benson and I have been the liquor agent in Sandy Oregon for over 33 years. I'm here to show my support for HP 5018 this idea was a cooperative effort between liquor agents and the OLCC it has been well received and has gained the most support of all other plans presented over the decades, compensation for the liquor agents have not kept pace with all of the expenses of running brick and mortar store, cost such as credit card fees, insurance, rent, wages, shoplifting, employee benefits, and the pandemic have skyrocketed over the last few years. When costs increase, businesses simply increase the prices, liquor agents are not allowed to do this. That legislative process is the only way we get a pay raise, in the early years we could increase our sales to help offset increase costs, with new stores being added to each year to the state this no longer is possible, I feel this bill HB 5018 updates are compensation for many years ahead and agents will finally see some financial security and in the passing of this bill HB 5018 this investment by the state of Oregon and well help liquor agents become positive stewards of the Oregon's unique distilled spirits program. Please vote yes on HB 5018 thank you for your consideration on this important matter. Michael benson Sandy Liquor Store agency number 1116