

Oregon Spirit Distillers
740 NE 1st Street
Bend, OR 97701

Feb 10th, 2021

State of Oregon
Salem, Oregon

Senate Finance Committee

I am writing in support of SB 316. This bill will increase the compensation for Oregon Distillers Tasting rooms from 17percent to 45percent. This increase will allow distillery tasting rooms to become profitable. As the system is now, we pay OLCC 33 percent of our gross sales.

The tasting room is the first point of contact for our customers. Allowing profitability in this aspect of our business will allow us to employ more people and grow our brands to a national capacity.

Because all of our brands use Oregon agriculture our success also benefits the Oregon farmers from whom we purchase our grain.

In the past Oregon has looked at the long-term benefits of having Oregon businesses that are focused on Oregon agriculture. We allowed both the beer and wine industry to be successful in the 1970's and the 1980's. Look at the success of these industries now and how important they are to the Oregon economy. Distilling in Oregon can have similar economic effects by passing SB316.

Thank you for supporting Oregon jobs, Oregon Farmers and Oregon Distillers.

Brad Irwin
Owner, Oregon Spirit Distillers