

Hello,

My name is Kristin Nelson and I am the owner of Diva Den Studio in Tigard Oregon. We are a women's fitness studio that does only group fitness and dance for women of all ages. Members cannot come workout on their own, they are always with an instructor. We are also home to a physical therapist, reiki master, massage therapist and a training studio that does small and group training as well as house a high school track club.

Our facility is 9,000 square feet in total.

The impact has been severe. Being closed down now a few times we have lost a bunch of members. So even as we open back up, people are afraid to come in. Our rent and expenses not including payroll are approximately \$15,000 a month. We have had no rental relief from our landlord. Our studio is a safe space for so many women for many reasons. Being closed we have heard the effects it has had on their mental and physical health.

If we did not have a personal guarantee on our lease, we would have certainly shut our doors by now due to the financial loss. However, that was not an option with our landlords until our lease is up. Our lease ends in October of this year and with the financial burden we have had this past year, I cannot see being able to re-sign. There is no way to regain what we had prior to the shutdowns in that amount of time. So, we will likely have to shut down and getting a loan to cover our expenses during shutdown doesn't make sense.

Many of our instructors also work as independent contractors who create their own classes and schedules which means we are not able to get payroll help and had to put several instructors on hold till we opened.

This has been an amazing business for 12 years. We started as one of the first of its kind and have grown over the years only to have our last year destroy us financially. The impact on our members, staff and our bank account as well as so many other fitness studios is horrific. We give back to our community constantly and host many charity events in our space. We have loved this business and did everything we could to keep our members and staff safe with zero outbreaks.

To be put in this situation is very unfair. Going to Nordstrom and trying on clothes, walking thru Home Goods and being able to touch anything, getting a massage, hair, nails etc.. all while my giant studio remains on a forced close is ridiculous. When our entire business is based on health and wellness there should have been more thought put into these restrictions.

Thank you,

Kristin Nelson

Owner Diva Den Studio

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