# Taxation of Interstate Broadcasters in Oregon

Background and Apportionment Methods



#### **Brief Review of Terms**

#### Nexus

 When a corporation has a business connection to a state and the business can be subject to the state's income taxes

#### Apportionment

- Method used to calculate what % of federal income a state can tax
  - Federal taxable income
    - Amount of income subject to tax within the US
  - State taxable income
    - Amount of income subject to tax within a state// share of federal income that a state taxes

#### Single Sales Factor Calculation

Federal Taxable Income \* (OR sales/US sales)= Oregon taxable income





# **Key Details**





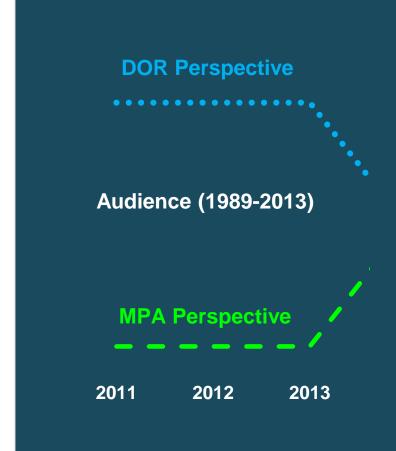
#### Who is an interstate broadcaster?

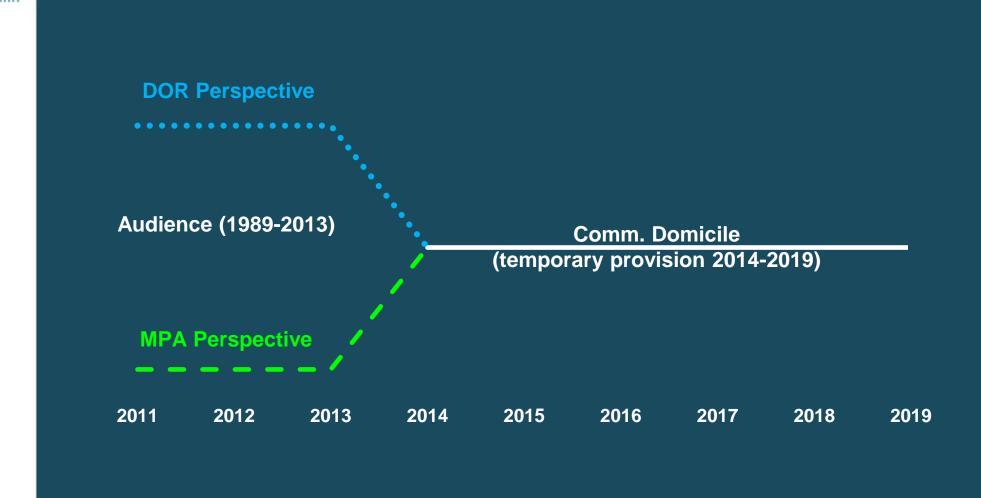
ORS 314.680(1) "Broadcasting" means the activity of transmitting **any one-way electronic signal** by .... conduits of communications.

#### Which income is apportioned? Comcast Case

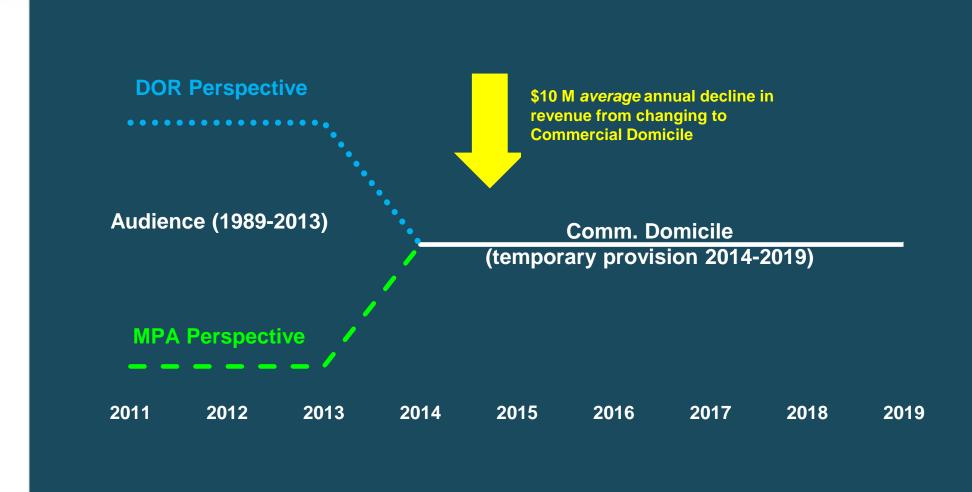
- All income not specifically addressed in statute
  - Excludes tangible personal property and real property

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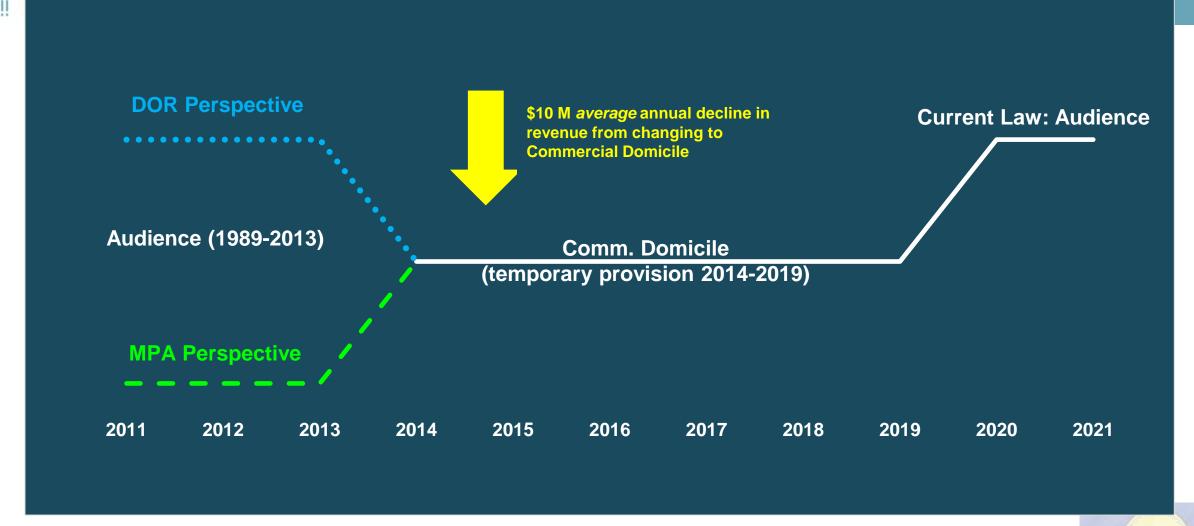








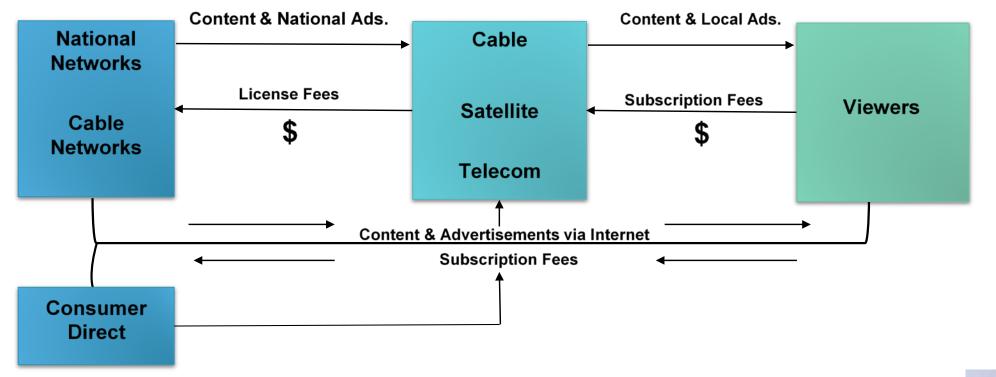
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# Industry Description

Content Production Distribution End-Users





# **Broadcasting Definition**

 "Broadcasting" means the activity of transmitting any one-way electronic signal

 Expected to encapsulate an increasing number of industries as technology improves

Policy intent in today's environment?



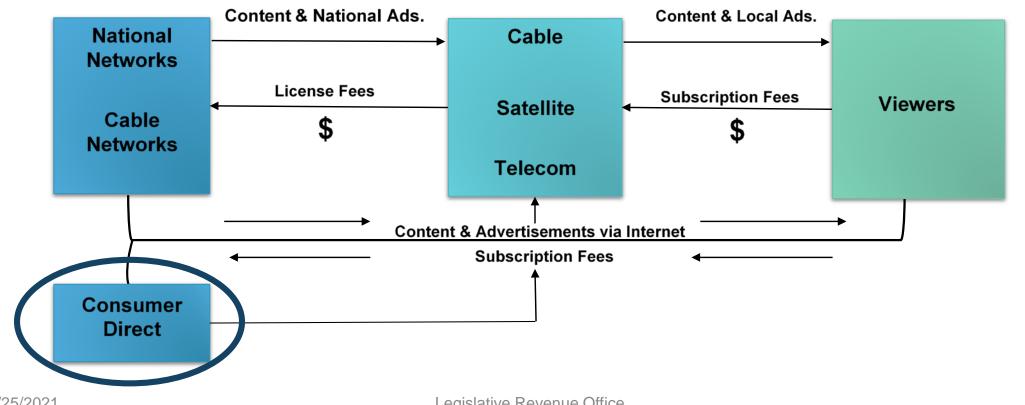


# Ongoing Industry Change

**Content Production** 

**Distribution** 

**End-Users** 





#### **Current Baseline**

Current law is audience method

#### Baseline

- In absence of legislation, audience method will be used
  - 2020 session ended without broadcaster legislation passed in House

#### Policy

- Changes apportionment method for some receipts
- Changes sales to which apportionment method applies
  - Election to select current law application of apportionment method



# SB 136 by Section

| Section | Description   |
|---------|---|
| 1       | Conforming language.  |
| 2       | Defines broadcasting, total gross receipts. Describes apportionment options for broadcasters. |
| 3       | Removes obsolete statute references from bill.  |
| 4       | Repeals old broadcaster statutes.   |
| 5       | Defines applicability to tax years beginning on or after January 1, 2020.                     |
| 6       | Effective date.   |



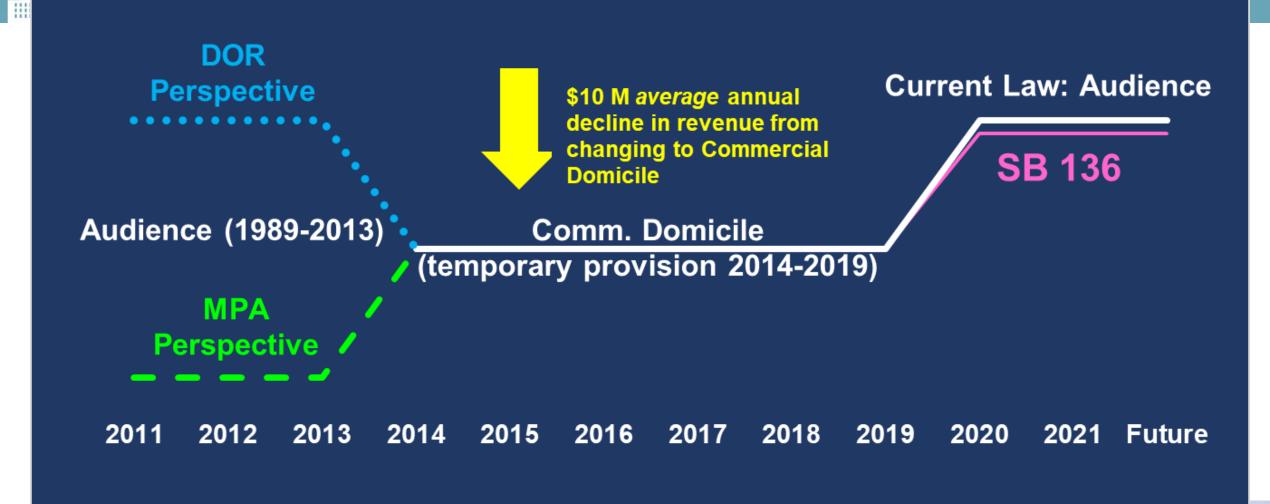


#### **Apportionment Calculation**

- Current Law
  - Statute Audience ratio: Oregon audience / total U.S. audience
  - OAR 150-314-0465
    - If ratings numbers are unavailable or inappropriate for some reason
      - Broadcast population in Oregon relative to U.S.
      - Cable system population in Oregon relative to U.S.
- SB 136
  - Directs taxpayer to use 0.6% as the numerator in the apportionment ratio only in the cases of licensing to or advertising on subscription services
  - Audience method used for other broadcasting sales
  - Option to apply audience method to all receipts\* (similar to Comcast ruling, \*excluding TPP and RP)



#### **Revenue History**





### **Estimated Revenue Impact**

| Policy          | Revenue Policy Applies To                            | Revenue Impact |
|-----------------|--|----------------|
| Audience method | Broadcasting sales only (MB sourcing otherwise)      | -\$0.2 M       |
| Audience method | Total gross receipts                                 | No Change      |
| 0.6%            | Licensing to or advertising on subscription services | -\$0.4 M       |

#### **Notes**

- Expected annual revenue received under current law from broadcasters is roughly \$10 M.
- When the audience method applies only to broadcasting sales, market-based sourcing is the default for other intangible sales of the taxpayer.

# Additional questions?







