



**Associated Equipment Distributors  
Government Affairs Office  
1201 15<sup>th</sup> Street, NW  
Suite 220  
Washington, D.C. 20005**

April 19, 2019

The Honorable Robert Nosse  
Oregon House of Representatives  
900 Court St. NE  
H-472  
Salem, OR 97301

**Re: Expressing AED's Concerns with House Bill 2688**

Dear Representative Nosse:

I am writing on behalf of Associated Equipment Distributors (AED) to express our organization's significant concerns with House Bill (HB) 2688.

AED is the international trade association representing companies that sell, rent, service and manufacture construction, mining, farm, energy, forestry and industrial equipment. Its 450 distributor members, which are predominantly small-medium-sized, family-owned businesses, have 4,400 locations, employ 130,000 workers and account for more than \$54 billion of annual sales revenue of equipment and related supplies and services in the U.S. and Canada. Additionally, AED has another 325 non-distributor members, which include manufacturers of equipment and related supplies, and industry service providers. A list of AED's dealer member locations in Oregon is enclosed.

HB 2688 has many consequences that will adversely impact construction equipment dealers, manufacturers and our customers. In particular, similar to equipment manufacturers, distributors have strong concerns with the proposal's effect on innovation and safety.

Manufacturers and dealers invest considerable resources in developing cutting-edge technology. The legislation gives access to source code onboard construction machinery, which would stifle innovation and undermine intellectual property rights. Furthermore, accessing source code gives individuals the ability to modify the machinery's internal operations. Such modifications may not meet safety and emissions requirements for equipment. Additionally, it creates liability issues for the individuals modifying the code, dealers who then take in altered equipment in for resale or rental and subsequent owners of a modified unit.

The industry is committed to providing the right balance of access to information while protecting end users from unnecessary risks and has a long track record of supporting the customer's right to repair. We invite you to visit one of our member's dealership locations to learn first-hand about our commitment to the customer and providing the necessary repair information.

Sincerely,

Daniel B. Fisher  
Vice President of Government Affairs

## AED's Oregon Dealer Locations

General Implement Distributors	Portland, OR	97218
Modern Machinery Co., Inc.	Eugene, OR	97402
Modern Machinery Co., Inc.	Portland, OR	97220
Oregon Tractor & Equipment Co., Inc.	Roseburg, OR	97471
Oregon Tractor & Equipment Co.	Portland, OR	97218
PacWest Machinery	Eugene, OR	97402
PacWest Machinery	Portland, OR	97230
RDO Equipment Co.	Portland, OR	97211
RDO Equipment Co.	Wasco, OR	97065
RDO Equipment Co.	Eugene, OR	97402
RDO Equipment Co.	Hermiston, OR	97402
RDO Equipment Co.	Pendleton, OR	97838
Sonsray Machinery	Salem, OR	97301
Sonsray Machinery	Portland, OR	97218
Triad Machinery, Inc.	Prineville, OR	97754
Triad Machinery, Inc.	Portland, OR	97230
Triad Machinery, Inc.	Coburg, OR	97408
True North Emergency Equipment	Hillsboro, OR	97123
Valley Equipment Company, Inc.	Salem, OR	97305
Western States Equipment Co.	Pendleton, OR	97801