



February 28, 2019

RE: Support for House Bill 2618

The Honorable House Energy and Environment Committee,

I am writing to express SunPower's support for House Bill 2618, which would provide rebates for residential and commercial solar energy systems and paired solar and storage systems. SunPower is a 33-year old leading solar energy technology and services provider. We have more than 10 gigawatts of solar deployed around the world and are a leader in the U.S. residential and commercial solar market. We have more than 1,000 global patents and 1,300 dealers that sell our products to customers globally. In Oregon, we sell our products to a robust network of local residential and commercial sales and installation companies in addition to developing onsite solar projects directly to commercial customers – public entities and businesses alike. We have more than 200 employees in Oregon, an office in downtown Portland and a facility in Hillsboro that assembles our patented P-Series solar modules.

We believe that the market fundamentals (e.g. customer demand, sufficient solar resource, favorable Net Energy Metering policy), are strong for solar and solar plus storage installations in Oregon, so long as there are modest, statewide incentives available for customers. Our deep experience in other markets has shown us that time and time again, significant market growth for solar installations with residential and commercial customers requires a system cost that will produce savings on the customers' electricity bill within the first year, and a payback on the total system cost (via electricity bill savings over time) of 5-10 years. Statewide incentives will help ensure that system costs meet these objectives for customers, and will in turn spur customer demand and the sales/installation/service jobs that result from that demand.

I encourage the Committee members to vote in support of House Bill 2618, and welcome members to contact me directly at suzanne.leta@sunpower.com or 503-709-4482 with questions or for further input on the specifics of the legislation. I was hoping to be able to testify in person today, but due to an injury (a broken femur), I was not able to do so.

Sincerely,
Suzanne Leta

Sr. Manager, Global Market Strategy
Board of Directors, Oregon Solar Energy Industries Association
Renewable Advisory Council Member, Energy Trust of Oregon