

Kyle Oram <kyle@a-solar.com>

Hello,

In 2013 I joined the solar industry in a residential sales position after graduating with a Theater Arts degree from Utah Valley University. A year later I was lucky enough to be in a position to pay off \$15,000 in student loans thanks to incredible co-workers, residential customers and the incentive programs that supported them.

Solar is for everyone. I've worked with doctors, lawyers, judges, teachers, truck drivers, union stage hands, insurance agents, athletes, nurses, miners and a litany of other professions. The appeal of solar energy bridges the political spectrum. I've worked with retiring Trump die-hards and young Bernie enthusiasts alike. People of all backgrounds are drawn to solar.

My colleagues too have been diverse. I've worked along side hawkish accountants, rugged laborers, veterans of war, business owners, billionaire developers, lauded CEO's, MBA's, Business Management graduates, superstar saleswomen, Environmental Engineers, and peers facing down ungodly student loans. When the state supports the solar industry, the industry supports the community in return.

The intimidating cost has always been the most significant deterrent. I cannot tell you how much tax credit and rebate programs help consumers find their bravery in the face of indecision. "Everyone is rooting for you!" I tell them. I hope you will take this time to root for Oregon consumers and businesses. With your support the industry can be re-vitalized spurring growth that will benefit the state directly and in-directly for decades.

Kind regards,

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