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To Whom It May Concern

Lochmead Dairy, Inc. has been a family owned and operated business since 1965. We have weathered many storms as a family, as a community member, and in our business.

Many are aware of the challenges dairies face today, ours is not exempt from this experience. In an effort to protect our dairy, family legacy, and incredible product, we are brain storming ideas to produce a value-added product that would provide higher profit margins. This in turn would allow us to pay our dairy a higher price for their milk.

We have some product ideas that we would like to keep confidential, but in our research we have determined that we need to hire some expertise for this project. The Food Innovation Center has been on the top of our list to approach for assistance. However, lack of time and money has caused us to put the project on the back-burner. Financial assistance would help us gain ground in producing a product that will utilize our milk and support our dairy.

Our comments are in reference to the passage of Senate Bill 536.

Kind Regards,

Stephanie Gibson-Hawks  
Stephanie Gibson-Hawks  
General Manager & Co-Owner