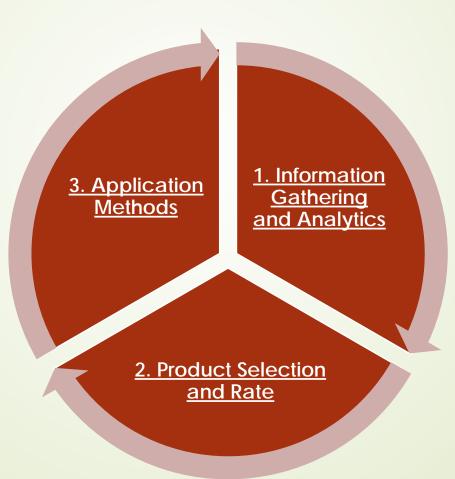
Precision Ag Overview

Bill Hubbell Western Area Manager Valley Agronomics Mt Angel, Oregon **Precision Ag:** Simply defined, as technology gets better and cheaper, a management practice that gives the ability to manage smaller and smaller areas based on variability

Farm > Field > Zone

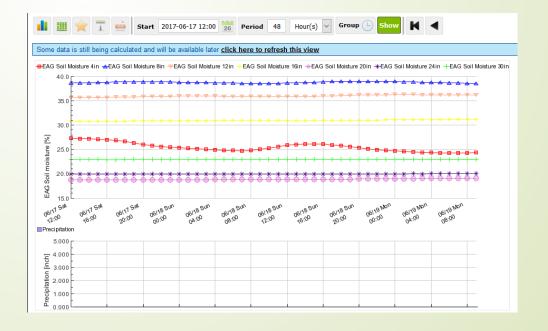
Three general areas involved



Information and Analytics

- Sources:
 - Scouting (boots in the field)
 - Soil and tissue testing (laboratory)
 - Field history
 - Yield data
 - Aerial imagery (satellite, fixed wing, UAV)
 - Field Monitoring Stations





Product Selection

- Criteria considered
 - Correct, legal and registered labels
 - Management goals
 - Certifications desired (Salmon Safe, Organic, Food Alliance)
 - Beneficial's present
 - Environmental considerations (water, sensitive crops, bees, temperature)
 - Cost/acre

Actual: Sucker control

Created: Assigned: Started: Completed: May 08, 2017 May 06, 2017 May 06, 2017 09:00 May 06, 2017 13:00

557350

Created By:
Bill Hubbell
HUBBELL WILLIAM & SANDRA
5720 HOMESTEAD WAY SE
AUMSVILLE, OR, 97325
Phone: +15035598572

Grower:

HUBBELL WILLIAM & SANDRA 5720 HOMESTEAD WAY SE AUMSVILLE, OR, 97325 **Phone:** +15035598572

Operator	Operator Company	Phone	Address	Licenses		
Bill Hubbell	HUBBELL WILLIAM & SANDRA	+1-503-559-8572	5720 HOMESTEAD WAY SE, A	UMSVILLE, OR 97325		
FIELD	Crop & Variety			Field - Acre	Activity -	
Hubbell Family Farm	,				,	
Homeplace	Hazelnut - Jei	fferson		23.41	23	
PROBLEM					Severity	
Canada thistle					mediun	
Wild carrot					mediun	
Chamomile					mediun	
Filbert Sucker					low	
INPUTS				Rate	Per 100 gal	
Rely 280 Herbicide	e			22.55 floz/acre	1.88 gal	
(EPA# 264-829)						
Glufosinate - ammonium	1: 24.5%					
Saber Herbicide				0.47 qt/acre	1.25 gal	
(EPA# 34704-803)						
2,4-D present as the dim	nethylamine salt: 46.6%					
Agrisolutions Preference				1 qt/100gal	0.25 gal	
Alkyl phenol ethoxylate,	sodium salts of soya fatty acids, isopropyl alcoho	1: 89.5%				
InterLock				1.88 floz/acre	0.16 gal	
Modified vegetable oil, p	polyoxyethylene sorbitan fatty acid ester, vegetab	le oil: 100%				
ADDITIONAL INFORMAT	TION					
Water rate:	9.4 ga	l/acre	Application Method:	Boomspray		
Total Field Area:	23.41	acre	Nozzle:	Coarse		
Activity Area:	23.41	acre				
Total Volume:	220 g	al				
Total Cost Per Area	a: \$0.00	/acre				
Total Cost:	\$0.00					
WEATHER						
Temperature:		Humidity:			Weather Conditions:	
55 °F				sunny		

Application Technology The '4 R's'

- Right Place: Auto-steer, antidrift nozzles, drift reduction products, pressure regulation
- Right Rate: Computer driven variable rate capability to apply more or less depending on need
- Right Product: From product selection process
- Right Time: Based on knowledge and collaboration for effectiveness
- On board systems control overlap and amount applied, while capturing actual field record of application







Variable rate nitrogen modeling

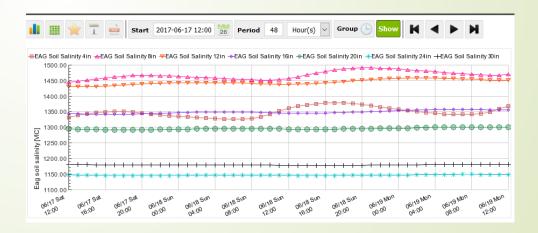


See and spray technology

On the Horizon.....



Unmanned equipment



Salinity monitoring for soil nutrient movement tracking

Thank you

Bill Hubbell

Western Area Manager

Valley Agronomics, Wilco Farmers Co-op

Bill.Hubbell@valleyag.com

503-559-8572