### **Community Connection**



Community Action Agency
Aging and Disability Resource Connection (ADRC)
Area Agency on Aging (Dist. 13)
Housing Counseling Agency
Public Transit Provider
Youth Programs

March 17, 2017

Joint Ways and Means Subcommittee on Transportation and Economic Development Attn: Co-Chair Johnson, Co-Chair Gomberg, Senator Hansell, and Members of the Committee

Re: Oregon Housing and Community Services Budget

#### Ladies and Gentlemen:

I am the only certified Foreclosure Avoidance Counselor in a HUD Local Foreclosure counseling Agency for Baker, Grant, Union, and Wallowa counties, a total of 12,780 square miles. In that capacity, I counsel a variety of demographics, including those with advanced college degrees to those categorized as low income with minimal understanding of the foreclosure process and options available to them to save their homes. 99% of my counseling is face-to-face contact, enabling me to assess the homeowners understanding of the problem, potential solutions, and strategies involved in home retention, or when necessary, graceful exit options. Foreclosure avoidance counseling is an invaluable tool that has saved the majority of homes from foreclosure. I also am a certified Housing Counselor that does prepurchase counseling, helping people become mortgage-ready and understanding the responsibilities of homeownership. The common link between the two forms of counseling is financial capability. In response to that need, I created a two-hour *Building Your Budget* class, so folks would have a good understanding of their financial position so they can make an educated decision on purchase or home retention.

One of the programs that has been extremely beneficial for my clients is the Oregon Foreclosure Avoidance Program (OFA). This gives the homeowners a realistic opportunity to walk away with a workout solution enabling them to retain possession of their homes. As you may or may not know, working with lenders can be extremely exasperating, causing many homeowners to give up and feel hopeless. The OFA program offers a structured timeline to produce documents and come to a conclusion without the lengthy delays which cause homeowners to continually to reproduce updated documents over and over.

My understanding is that currently there is no budget line item for foreclosure counseling. My statistics reflect that the majority of my clients entering the OFA program are successful in obtaining a workout solution. This is attributable in great part to the foreclosure counseling they receive. Many of my clients have tried on their own to obtain loan modifications from their lenders to no avail. This in of itself speaks volumes for the success of the OFA program

and the benefits of foreclosure counseling. We must keep in mind, however, that circumstances change throughout life, and helping people make that assessment and whether or not it makes sense to retain homeownership is a key aspect of the foreclosure counseling process. If and when that determination is made, helping homeowners transition to housing that reflects their current circumstances is vital to their mental health and the ability to be productive members of the community.

All federal funds for foreclosure counseling have been eliminated. This makes OFA the only option for Oregonians to work with a foreclosure avoidance counselor when they are facing foreclosure. It is vital to the lives of many Oregonians to restore the Oregon Foreclosure Avoidance Program to the OHCS budget.

I do this work because it is so gratifying to make a difference in people's lives. As an advocate for homeowners in crisis, I am requesting that you also make a difference in people's lives and help strengthen our communities by adding a line item in the Oregon Housing and Community Services budget for foreclosure counseling. Thank you for your consideration!

Sincerely,

Debbie Votaw Housing Counselor

What were the circumstances that brought you into
Community Connection?
I got sick and am now disabled
and I was about to have my
house reposessed. I am a single
Mother and have not been able to work
So I got behind on my house payments
What services did you participate in?
□ Prepurchase counseling
Foreclosure Avoidance Counseling
□ Budget Counseling/Coaching
★ Home Rescue Funds     Rental Counseling
□ Homebuying Education Workshop
□ Building Your Budget Class
□ Other
What programs did you participate in?
□ Valley Individual Development Accounts
Oregon Foreclosure Avoidance Program  Notional Foreclosure Mitigation Counciling
<ul> <li>□ National Foreclosure Mitigation Counseling</li> <li>⋈ Home Rescue Program</li> </ul>
Loan Preservation Assistance Program
(
Did you find counseling helpful? How so?
Very helpful! Without the holo
from Community Connections and Nohhio
Votario and the Long Dona and John
Ascistance Doggen Turand ha
I DISTURCE FIGURE L'ADUCT DE

Was there a specific resolution to your situation? If so,
please describe.
getting help so that I did not loose
my home, to get caught up on my back house payments.
back house payments.
What other housing-related or financial capability
counseling would you be interested in?
Any-Is would be open to any kind of Self help programs
Other comments
I can so greatful for the LPA program and Debbie Votaw @ Community Connections I would never be able to do any of
Keeping my home by myself!! Thank God for caring programs and people!
As a nonprofit agency, we receive grant funding from
the federal and state government as well as from
private foundations and local entities. Our success in
funding is directly related to making a compelling
argument for a specific need. In an effort help us to
continue to provide the programs and services from
which you benefitted, would you be willing to allow us
to share your story so that others may also benefit?
$\bowtie$ Yes $\square$ No

May we have permission to use your first name?

★ Yes □ No

Name	
Melissa Crider	
Signature	
Melena aicles	
Email '	
mKcrider240 gmail. com	
FORMS/SHARE YOUR STORY	
·	

M	hat were the circumstances that brought you into
	ommunity Connection?
1 1 1 1	earn to live on avability-about 1/2 the amount what I made while employed. Found out about he Rescue Help programs and was able to Keep by house, the programs are among!
W	hat services did you participate in?
	Prepurchase counseling
	Foreclosure Avoidance Counseling
	Budget Counseling/Coaching
內	Home Rescue Funds
	Rental Counseling
	Homebuying Education Workshop
	Building Your Budget Class
	Other
W	hat programs did you participate in?
	Valley Individual Development Accounts
	Oregon Foreclosure Avoidance Program
K	National Foreclosure Mitigation Counseling
	Home Rescue Program
	Loan Preservation Assistance Program

Did you find our services helpful? How so?
Very! Explained every aspect of program and answered all questions
Was there a specific resolution to your situation? If so, please describe.
Yes-was able to Strip house payments for a year and Regroup Luge for place of mina able to get loan modified
What other housing-related or financial capability counseling would you be interested in?
Budgeting -
Other comments .
Shun dreamed of would need 30 mething like this, was 30 thankful it was available-

As a nonprofit agency, we receive grant funding from the federal and state government as well as from private foundations and local entities. Our success in funding is directly related to making a compelling argument for a specific need. In an effort help us to continue to provide the programs and services from which you benefitted, would you be willing to allow us to share your story so that others may also benefit?

Yes 
No

Ves □ No	
May we have permission to use your first name?	,
Name Rebecca J, Lesler	
Signature Second history	
Email <u>UKiah 1956 Da gmail. com</u>	
Date & Munch 9-02017	

What were the circumstances that brought you into Community Connection?

In July of 2016, My not ended after 16 years I was
on the verge of losing my house. Thank God
Someone told me to get a housing Counseler.
My Housing Counseler Dubie signed me up
for the right programs and helped me through
a rough time today thanks to her I still have y
What services did you participate in?
□ Prepurchase counseling
Foreclosure Avoidance Counseling
□ Budget Counseling/Coaching
☑ Home Rescue Funds
□ Rental Counseling
□ Homebuying Education Workshop
□ Building Your Budget Class
□ Other
M/hori magazina a dial mana madinina da in 3

#### What programs did you participate in?

- □ Valley Individual Development Accounts
- Oregon Foreclosure Avoidance Program
- ☐ , National Foreclosure Mitigation Counseling
- ☑ Home Rescue Program
- □ Loan Preservation Assistance Program

Did you find our services helpful? How so?  Viry Helpful Because it it wasn't  pou your services I would of lost  my home. you made the whole process  understandable and Stress Free.
Was there a specific resolution to your situation? If so, please describe.
the a more affordable amount
Home Rescue Program Which will pay my mortgage for a year since
What other housing-related or financial capability counseling would you be interested in?
Budget Counseling
Other comments
Counseler Me as a single Mother and Children would of been Homeless
Today we still have our house these are awesome programs and people.

As a nonprofit agency, we receive grant funding from the federal and state government as well as from private foundations and local entities. Our success in funding is directly related to making a compelling argument for a specific need. In an effort help us to continue to provide the programs and services from which you benefitted, would you be willing to allow us to share your story so that others may also benefit?

Yes

No

,	
May we ha	ve permission to use your first name?  s   No
Name	Joy A Coles
Signature	Loy'D Colo
Email	
Date	march 9 2017

What were the circumstances that brought you into
Community Connection?
Please don't take Debbie Votaw
or seasle like her a-way from
me on chem swale like me use
heed there I'her held I would have
been home Less a long time a- an !
with out her help and my home would be gone
What services did you participate in?
□ Prepurchase counseling
★ Foreclosure Avoidance Counseling
➤ Budget Counseling/Coaching
💢 Home Rescue Funds
□ Rental Counseling
□ Homebuying Education Workshop
□ Building Your Budget Class
□ Other

### What programs did you participate in?

- □ Valley Individual Development Accounts
- Oregon Foreclosure Avoidance Program
- National Foreclosure Mitigation Counseling
- Home Rescue Program
- □ Loan Preservation Assistance Program

Did you find counseling helpful? How so?
I don't Know what I would have
dene with out what is help:
Was there a specific resolution to your situation? If so,
please describe.
I Belinda Butcher have been working
Delenda Butcher have been working with Debie Votant trying to Soule my home grem foreClosure and So for I Still how my home with out her
my home from Jose Closure and So has
I Itill howse my home with out her
and her help my home would house been gone
What other housing-related or financial capability
counseling would you be interested in?
I do not know
Other comments
I would house been heme-less
With not Debbil Votano
Please Sort take this a-way from me
We the people would travers , he have les
With out Websie and Deophel like her

As a nonprofit agency, we receive grant funding from the federal and state government as well as from private foundations and local entities. Our success in funding is directly related to making a compelling argument for a specific need. In an effort help us to continue to provide the programs and services from which you benefitted, would you be willing to allow us to share your story so that others may also benefit?

which you benefitted, would you be willing to allow us
to share your story so that others may also benefit?
Yes D No
May we have permission to use your first name?  ✓ Yes □ No
Name Belinda BUTCheR
Signature Belinda Bitcher
Email // //
De 1 = No 12 to have)

Belinda Butcher 1805 Russell Labrande, OR 97850 home Phone (541) 605-0432

3/2/17

What were the circumstances that brought you into Community Connection?

It became necessary to close our business due to illness. This closure reduced our income by 75%. This reduction made it impossible for us to pay our mortgage payment.

What services	did	you	participate	in?
---------------	-----	-----	-------------	-----

	Prepurchase counseling
Χ	Foreclosure Avoidance Counseling
	Budget Counseling/Coaching
	Home Rescue Funds
	Rental Counseling
	Homebuying Education Workshop
	Building Your Budget Class
	Other

### What programs did you participate in?

- □ Valley Individual Development Accounts
- ☐ Oregon Foreclosure Avoidance Program
- □ National Foreclosure Mitigation Counseling
- X Home Rescue Program
- □ Loan Preservation Assistance Program
- X Foreclosure Avoidance Counseling

Did you find counseling helpful? How so?

We were educated about what options were available to us. We felt completely supported through the arduous process of applying for assistance.

Was there a specific resolution to your situation? If so, please describe.

At first we applied for a Mortgage modification, which we were found ineligible for due to insufficient income. We then applied for the Home Rescue Program for which we were approved.

What other housing-related or financial capability counseling would you be interested in?

Recently our household income has increased; however, not substantially. Therefore, we would like to apply for a mortgage modification again in the near future.

#### Other comments

We deeply appreciate the wonderful services provided by Community Connection!

As a nonprofit agency, we receive grant funding from the federal and state government as well as from private foundations and local entities. Our success in funding is directly related to making a compelling argument for a specific need. In an effort help us to continue to provide the programs and services from which you benefitted, would you be willing to allow us to share your story so that others may also benefit?

X Yes 

No

Х	Yes		No				
•	ve hav Yes	e permis	ssion t No	o use y	our firs	t name?	
Name Signature		Mark and Jana					
Email		foxharvey@eoni.com					

2/23/17

- · WHAT WELZETHE CIZCUMSTANCES THAT BEOUGHT YOU TO COMMUNITY CONNECTIONS?
  - IT BECAME NECESSATZY TO CLOSE OUR BUSINESS

    DUE TO ILLNESS, THIS CLOSURE REDUCED OUR INCOME
    BY 15 PERCENT, THIS REDUCTION MADE!

    [MPOSSIBLE FOR US TO PAY OUR MOISTGAGE

    PAYMENT.
- · SERVICES WE PARTICIPATED IN?

M FORECLOSURE AVOIDANCE COUNSELING

WHAT PROGRAMS DID YOU PARTICIPATE IN?

BEFORECLOSURE AVOIDANCE COUNSELING.

BE HOME ERSCUE FUNDS.

, DID YOU FIND THE COUNSELING HELTFUL! HOW SO?

- WE WERE EDUCATED ABOUT WHAT OPTIONS WERE AVAILABLE TO US. WE FECT COMPLETELY SUPPOVATED THEOUGH THE APDUOUS PROCESS OF AFPLYING FOR ASSISTANCE.
- STUATION & IF SO, PLEASE DESCRIBE.

   AT FIRST WE APPLIED FOR A MORETOHGE
  - ATT FIZET WE PAPPULED FOR A MORTGAGE

    MODIFICIATION", WHICH WE WERE FOUND
    INEUGABLE FOR DO TO INSUFFICIENT INDOME,
    WE THEN APPUED FOR THE MORTGAGE
    RESCUE PROGRAM" FOR WHICH WE WERE
    APPROVED.
- · WHAT OTHER HOUSING-RELATED OR FINANCIAL CAPABILITY COUNSELING WOULD YOU BE INTERESTED IN?
  - RECENTLY OUR HOUSEHOLD INCOME HAS TNORWASED, HOWEVER NOT SUBSTANTIALLY, THEREFORE, WE WOULD LIKE TO APPLY FOR A MORTOAGE MODIFICATION AGAIN IN THE NEATZ FUTURES.
  - · OTHER COMMENTS WE DECRUY APPRECIATE THE WONTERFUL SERVICES FROUNDED BY COMMUNITY CONNECTIONS, (OVER)

# SHATEL OUR STORY SO OTHERS MAY LALSO BENEFET A YES

OUR FIRST NAMES & YES

NAMES: MARK & JANA SIGNATURES: Jano FOX/ Mellon EMAIL: FOXHARZUEY@ GONIT, COM