Hello Representatives,

Let's remember a concept from pre-school of "musical chairs". It's a concept that everyone can understand. It doesn't matter what rules you place upon the players. It doesn't matter who has to move as everyone is moving. It doesn't matter what color the chairs are, or how well they are built, or how large or small they are, or how sad it is that poor Billy didn't get to sit. The underlying problem is there are not enough chairs. Someone is always left standing.

If all the children were to put their collective thoughts together and cooperate, one child may sponsor a "chair" version of HB2004 where the rest of the children try to decide the fair way of distributing chairs amongst their peers, but would ultimately come to a unanimous conclusion that HB2004 will solve nothing because no matter what angle they approach the problem from there would still not be enough chairs and someone is always left standing. In fact as more children arrive in the weeks, months and years ahead more and more will be standing.

A new discussion would emerge revolving around the ways to aquire more chairs. After much discussion with the local chair builders the children would determine the chairs are too expensive because government stands in the way, charges enormous SDC fees and has so many hoops and so much red tape to navigate through and simply-makes it unaffordable and undesireable for anyone to provide more affordable chairs.

One new bold leader in the group would stand out and propose a new house bill that would focus energy not only on removing the barriers to affordable chair building, but also providing incentives for the affordable chair industry.

This new leader could be you. This leader would be remembered as the one who took lemons and made lemonade, the one who created jobs by putting wood producers, chair sanders, painters and assemblers to work. On a much much larger scale drywall installers, siders, roofers, truckers, suppliers, and the list goes on. This massive employment opportunity would trickle into the rest of the economy, remove many people from many forms of government assistance while solving the housing crisis at the same time.

Mathmatically what works on a small scale also works on a large scale.

YES WE CAN build our way out of this mess and that is the only solution to the problem.

Contractors, subcontractors and workers are eagerly standing by to build more affordable.

housing. Governments are standing in the way making it more difficult with enormous SDC fees and rolls of red tape.

Representatives, please re-focus your energy on removing the barriers to building affordable housing. HB2004 will make it less desirable for landlords and therefore builders to provide housing. Making new barriers for the very people who can solve our underlying problem is not the answer.

The ramifications of this bill will reduce the desirability of owning housing and ultimately will cause less housing as the population grows. Let's look ahead 5 years from now at where the housing crisis will be as children become adults and need housing of their own. And then imagine looking back on the decisions of today and asking yourselves if you've made the right one.

Thank you for your time,

**Greg Lorenzen**