

OREGON MANUFACTURING EXTENSION PARTNERSHIP

May 2013



What We Do

- OMEP is a non-profit organization that aims to help Oregon manufacturers respond to the challenges of competing in an increasingly global economy.
- We work with owners, executives, managers and operators to assess company needs in all areas. We move quickly from assessment to implementation to ensure that the company's efforts provide an immediate payback. Regardless of our starting point, our goal is to unleashing a company's growth potential.

Who We've Helped

PROJECTS BY COUNTY

OMEP / Manufacturing Growth Through Innovation

Partial list of OMEP projects:

JUNE 2012

BAKER
Behlen Manufacturing
Cutters Edge
Orchard Wood Products
St. Elizabeth Health
Tasty Bake

CLACKAMAS
Benchmade Knife Co.
Bob's Red Mill
Cascade Engineering
Crimson Trace
Exceed Enterprises
Great Northern Corp.
J. Frank Schmidt & Sons
Lightspeed Aviation
Miles Fiberglass and Composites
Oregon Ass'n of Nurseries
Oregon Iron Works
Oregon Wild Harvest
Pioneer Pump
SAM Medical
Timbercon
WW Metafab
Wilcox Farms
Xzeres

CLATSOP
J&H Boat Works
Ft. George Brewery

COLUMBIA
Composites Universal
Photo Solutions
TNW Firearms
USIA

COOS
Hardin Optical

CROOK
Consolidated Pine

DESCHUTES
Abilities
Advanced Manufacturing
American Licorice
Deschutes Brewery
Kialoa Paddles
Michi Design
Structus
Suterra
Vocal Booth

DOUGLAS
FOC Commercial Furniture

GRANT
Malheur Lumber

HOOD RIVER
Diamond Fruit
The Fruit Company

JACKSON
Brammo Sports
Collins Manufacturing
Micro Trains

JEFFERSON
Earth20
Keith Manufacturing

JOSEPHINE
Bentwood Furniture
Encore Ceramics
Fire Mountain Gems
Jefferson State Forest

KLAMATH
MCX Inc.
REACH
Smith Bates

LAKE
Pacific Pine Products



LANE
Bennett Stone and Tile
Farwest Steel
Jody Coyote
Mill Log Equipment
Newwood Display
Willamette Valley Company

LINN
Pacific Cast

MALHEUR
Holy Rosary Medical Center

MARION
Blazer Industries
Cabinet Door Services
Chemeketa CC
Columbia Helicopters
Givaudan/Quest
Highland Laboratories

Kerr Concentrates
Silverton Hospital
The Trading Company
Trutt Brothers
The Ulven Companies

MORROW
Boardman Foods

MULTNOMAH
Alo Audio
American Red Cross

AmFor Electronics
Ajinomoto Frozen Foods
Applied Plastics
Machining
Badge Print
Beall Corporation
Best Manufacturers
Bridgetown Bakery
Bushwacker
Cascade Corp.
CCI Industries
CNH Parts & Service

Columbia Steel Casting
Connor Manufacturing
Crany Shoes
Daimler Trucks
Energy Trust of Oregon
Georgia Pacific
Gunderson
Harry's Fresh Foods
Housenworks
Imperial Manufacturing
Lensbaby
Madden Manufacturing
McTavish Shortbread
Miles Fiberglass
Moventas
Mudshark Studios LLC

Nature Bake
NW Pipe
Pacific Power
Peco Manufacturing
PGE
QPM Aerospace
Service Steel
Shed Rain
Sign Wizards
Speedy Moto
Stack Metallurgical
Steimer Sheet Metal Works
Sunshine Dairy
Tanner Goods
Teeny Foods
Veris

POLK
Marquis Spa

TILLAMOOK
Halco Industries
McRae and Sons

UMATILLA
Pioneer Asphalt

WALLOWA
Integrated Biomass Resources

WASCO
Oregon Cherry Growers

WASHINGTON
Acumed
Apex Industries
Cartwright Innovations-ATAC
B&L Wood Products
Englander
Hardwood Industries
JAE Oregon
Kinetics
LightSpeed Technologies
Life Time Gate
Maxim
Northwest Signal
Q&D Manufacturing
Reiser's Fine Foods
TriQuint Semiconductor
Vanguard EMS
Warne Scope Mounts
Welch Allyn

YAMHILL
A.R.E. Manufacturing
Betty Lou's
Cascade Steel Rolling Mills
Climax Portable
Machine Tools
Meggett Silicone Products
Mission Foods
Northwest UAV
Pacific Wood

PROJECTS BY INDUSTRY



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How We've Done

- **Biennium to Date: 7/1/2011 – 12/31/2012**
(State Investment: \$375,000)
 - Companies Served: 64
 - Jobs Created/Retained: 1,266
 - Increased/Retained Sales: \$118,386,261
 - Cost Savings: \$10,513,165

ROI to State of Oregon: 17.9

Importance of Manufacturing to OR

- More than 25% of the gross state product—
Number 1 in U.S.
- 173,000 Jobs
- 8% higher average wage than non-manufacturing jobs. 59% higher benefits.
- 49% higher wage for non-white mfg. workers

Cliff Stites, President Cabinet Door Services Company

OMEP Client Since 2006

Video Testimony

Adrian Polliack, President SAM Medical

OMEP Client Since 2006

Video Testimony

OMEPA Challenges

- Federal and State allocations are unchanged for the last several years.
- Drawing down the full federal allocation is difficult.
- Serving rural Oregon is increasingly expensive.
- The decrease in OR manufacturers and jobs argues that new, innovative approaches are required.

Questions?

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