## Health Insurance in Oregon

# Where Oregonians Are Insured



## Subject to rate regulation

### Commercial (private) health insurance

174,000	4.6%
19,000	0.5%
210,000	5.6%
14,000	0.4%
634,000	16.9%
178,000	4.7%
	19,000 210,000 14,000 634,000

Total covered under state regulation

1,229,000 32.8%

**(i)** 

### CLOSE

The Insurance Division has authority to approve or deny rates in thses markets, which cover roughly 11 percent of all Oregonians. These buyers are considered the most vulnerable consumers because they lack the negotiating power of large groups.

## Medical Loss Ratio

Percent of premium spent on medical care (Medical loss ratio)

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Overall Average (premium weighted)	<b>89</b> %	90%	<b>91</b> %	<b>91</b> %	<b>89</b> %	<b>90</b> %	<b>89</b> %
Regence	87%	89%	90%	87%	82%	87%	85%
Providence	85%	88%	89%	90%	90%	88%	89%
PacificSource	86%	89%	87%	84%	85%	86%	83%
ODS	84%	84%	88%	101%	93%	91%	88%
Lifewise	78%	88%	88%	83%	83%	84%	78%
Kaiser	96%	95%	96%	96%	96%	96%	95%
Health Net	82%	82%	87%	89%	81%	85%	79%
Insurer	2006	2007	2008	2009	2010	5-year average (2006-2010)	YTD 6-11

## Profit

Profit (net income to premium earned)



Insurer	2006	2007	2008	2009	2010	5-year average (2006-2010)	YTD 6-11
Health Net	3%	3%	1%	-1%	5%	3%	6%
Kaiser	2%	3%	1%	2%	2%	2%	2%
Lifewise	4%	-2%	-4%	0%	-2%	2%	3%
ODS	4%	2%	1%	-5%	2%	1%	4%
PacificSource	6%	2%	-1%	1%	1%	3%	3%
Providence	8%	7%	0%	3%	6%	5%	6%
Regence	4%	1%	1%	1%	4%	2%	3%
Average all seven	4%	2%	1%	1%	3%	2%	3%

# Underwriting gain/loss

(i)

#### Net Underwriting Gain/Loss

Dverall average premium weighted)	2%	0%	0%	0%	1%	1%	2%
Regence	1%	-2%	-1%	0%	2%	0%	1%
Providence	7%	4%	3%	2%	3%	4%	3%
PacificSource	4%	-2%	0%	1%	1%	1%	3%
ODS	1%	0%	-1%	-9%	0%	-2%	3%
Lifewise	4%	-4%	-6%	-2%	-6%	-3%	1%
Kaiser	1%	1%	1%	1%	1%	1%	1%
Health Net	4%	3%	1%	-2%	6%	2%	7%
Insurer	2006	2007	2008	2009	2010	5-year average (2006-2010)	YTD 6-11

Money made off insuring versus investments

Collectively, underwriting gains for all seven of the largest insurers improved in the first half of 2011 for the first time since 2006. In 2007, 2008, and 2009, three insurers out of the seven reported underwriting losses. Year-to-date data through June 2011 show an overall average net underwriting gain of 2 percent.

> In recent years, insurers averaged a

> > 1% profit

off health plans

Source: Annual or quarterly financial statements filed with the NAIC or the Oregon Insurance Division

## Investments

Net Investment Gain

(i)

Net investment gain to earned premium from 2006 to June 30, 2011

Insurer	2006	2007	2008	2009	2010	5-year average (2006-2010)	YTD 6-11
Health Net	1%	1%	0%	0%	1%	1%	1%
Kaiser	1%	1%	1%	1%	1%	1%	1%
Lifewise	2%	2%	1%	2%	3%	2%	3%
ODS	3%	3%	-1%	2%	2%	2%	3%
PacificSource	4%	3%	-2%	0%	1%	1%	1%
Providence	1%	3%	-3%	1%	3%	1%	3%
Regence	2%	4%	2%	1%	3%	2%	3%
<b>Overall Average</b> premium weighted)	2%	3%	0%	1%	2%	2%	<b>2</b> %

Source: Annual or quarterly financial statements filed with the NAIC or the Oregon Insurance Division

## Premiums

- Premiums in small group and individual markets down significantly in 2011
- Reason: Drop in medical claims
- May be recession-driven

## Individual Market



### Market share of Oregon's largest health insurers (2010 premium)

**Individual market:** Regence is the largest insurer in individual market for people who don't get coverage through an employer and buy directly from the insurance company.



# Small employer market



### Market share of Oregon's largest health insurers (2010 premium)

**Small group market:** Regence is the largest insurer in the small group insurance market for employers with 2-50 employees.



# Large group market



#### Market share of Oregon's largest health insurers (2010 premium)

**Large employer market:** Kaiser is the largest insurer in the large group insurance market for employers with 50+ employees.



## www.oregonhealthrates.org

