

MEASURE: 5B 3176 EXHIBIT: _O

Joint Committee on Tax Credits 76th Session

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SUBMITTED BY: Don Beakly

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May 17, 2011

Representative Jules Bailey Representative Vicki Berger Co-Chairs, Tax Credit Committee Oregon Legislature **Oregon Capitol** Salem, Oregon 97301

Subject:

Senate Bill 317a

Honorable Representatives Bailey and Berger,

I am the chief executive officer of two Internet commerce businesses located in Medford, Oregon and over the course of the last decade my businesses, Motorcycle USA, LLC (www.motorcycle-usa.com) and Motorcycle Superstore, Inc. (www.motorcycle-superstore.com) have grown from just entrepreneurial business concepts to very successful businesses employing over one hundred workers in Medford. Throughout our growth in the very competitive environment of Internet commerce sales of motorcycle accessories we have benefitted from the tax credits provided by the E-Commerce feature of Oregon's Enterprise Zones Statutes. We are currently considering yet another expansion which will further grow both businesses and we plan to utilize the E-Commerce tax credits to provide a small degree of cost savings as we compete against businesses located in other states.

I urge you support and passage of Senate Bill 317a which would extend the E-Commerce Tax Credit beyond its current termination date of June 30, 2013. Many other states offer substantially greater incentives for business expansion and relocation and, in order to remain competitive, Oregon needs the benefits of the E-Commerce tax credits to assure our continued success. Please support the extension of the E-Commerce Tax Credit benefit as proposed in Senate Bill 317a.

Sincerely,

Don Becklin

CEO and President

Senator Alan Bates, Senator Jason Atkinson, Representative Sal Esquivel, Representative cc: Peter Buckley, Representative Wally Hicks, Representative Dennis Richardson